Public Finance

Covid-19: Rising credit risks, to various degrees, for European sub-sovereigns

Scope expects the impact of the Covid-19 crisis on most European sub-sovereigns to pose mostly a medium-term risk. Supportive factors include mature institutional frameworks, a revenue base which is less sensitive to economic activity, higher expenditure flexibility, and limited liquidity risks. However, the magnitude of the impact of the crisis will depend on the length and severity of the economic disruption. Rising fiscal pressures and increasing budgetary constraints in some countries worst hit by the crisis are likely to emerge coming from sovereign pressures during 2020.

We expect European sub-sovereigns to be overall less affected by the Covid-19 crisis than sovereigns, though the impact will vary across countries and levels of government.

Supportive factors include (i) mature institutional frameworks under which sub-sovereigns operate, cushioning them from economic shocks (ii) revenue structures which are typically less exposed to economic activity and less likely to be directly affected by the first-round economic impact of the crisis (iii) the ability to postpone large shares of their capital expenditure (iv) accommodative financing conditions.

In addition, the policy response to the crisis across the EU has been rapid and forceful with national governments interposing their balance sheets by adopting deficit spending policies, although to different degrees. Such interventions will primarily lead to a deterioration in public finances and rising debt at the central government level whose credit quality typically anchors Scope's sub-sovereign ratings. At the same time, EU sub-sovereigns in some countries worst hit by the crisis, such as Italy and Spain, face rising fiscal pressure from lower tax income and higher spending, primarily on health and social care.

Most European sub-sovereigns, whose finances overall are less vulnerable to the crisis than sovereigns, remain vulnerable to prolonged economic disruption particularly if their respective sovereigns experience a substantial deterioration in creditworthiness in 2020 and beyond.

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Scope's sub- sovereign rating approach: focus on institutional factors

Our objective is to present rigorous, transparent and forward-looking sub-sovereign credit research and credit assessments from a distinct European perspective. We aim to balance timeliness and rating stability through the cycle while minimising the risk of surprises to issuers, investors and policymakers even during times of significant uncertainty.

To achieve these goals, our approach on sub-sovereign credit ratings

- places greater emphasis on the institutional frameworks including support arrangements and anchors the sub-sovereign's credit quality at the central government level, which allows us to explicitly consider the interdependence between the sovereign's creditworthiness, institutional frameworks and sub-sovereigns' individual credit profiles;
- detects positive and negative outliers per government tier via a 'portfolio view' with which we establish individual strengths and weaknesses by benchmarking core variables and qualitative factors against national peers; and
- assesses whether the damage inflicted by the current crisis on a sub-sovereign's balance sheet is material and unlikely to be reversed in the near-term.



Analyst

Jakob Suwalski +49 69 6677389 45 j.suwalski@scoperatings.com

Team Leader

Dr Giacomo Barisone +49 69 6677389 22 g.barisone@scoperatings.com

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Rating Methodology: Sub-Sovereigns

Scope Ratings GmbH

Neue Mainzer Straße 66-68 D-60311 Frankfurt am Main

Phone +49 69 66 77 3890

info@scoperatings.com www.scoperatings.com





Covid-19 crisis - key credit considerations

Our baseline economic outlook assumes that the Covid-19 pandemic pushes the European economy into recession this year with a gradual recovery from Q3 2020, though there are remaining downside risks (see our Sovereign Update). The magnitude of the crisis will depend on the length and severity of the economic disruption and we expect subsovereign's revenues and budgetary performance to be more heavily impacted in more exposed countries such as Italy in Spain in 2020 and probably even more severely in 2021, due to the lag between economic performance and revenue recognition in lower levels of government.

1. Economic impact on European sub-sovereign budgets

We expect sub-sovereigns to be less affected by the Covid-19 crisis than sovereigns, with varying degrees across countries and levels of government:

Sovereigns have tended to assume the role of natural stabiliser in the Covid-19 crisis by resorting to deficit spending policies to absorb the costs of higher unemployment and support economic output. This is an echo of government policies in the global financial crisis (see Figure 1), which led to extensive reforms of the institutional frameworks in the countries which were hit worst from the crisis, including the Spanish regional framework.

Figure 1: Budget deficits of different layers of government, % of GDP



Source: Eurostat, Scope Rating GmbH

Most institutional frameworks, under which sub-sovereigns operate, cushion immediate economic effects. In many countries, material transfer-dependency and mature equalisation systems weaken the link between sub-sovereign budgets and the performance of the economy in which a sub-sovereign is located. German Länder mainly receive 'shared' taxes (largely personal income taxes, VAT and corporate taxes). These revenues are initially collected by the local tax offices but are later redistributed at national level in accordance with revenue-sharing agreements and additional transfer mechanisms. This weakens the link between the Länder's tax revenues and their economic performance. In general, we anticipate that countries with well-established institutional frameworks with a proven track record of institutional support from the national government such as for example Germany are likely to be in a stronger position to tackle the economic challenges from the Covid-19 crisis.

The Covid-19 crisis will have less immediate effects on subsovereigns than sovereigns



- Sub-sovereigns' own revenues are typically less exposed to fluctuations in economic activity and rather dependent on non-market-sensitive revenues. For example, a large share of local government revenues in France and Italy comes from residency and property taxes, which rely on cadastral rental values that are broadly stable through the cycle.
- A material proportion of capital expenditure can typically be rescheduled or resized, implying greater expenditure flexibility. Regional government tiers with more intense health care responsibilities in countries like Germany, Italy and Spain tend to have a rather rigid operating expenditure structure and a lower share of capital expenditure than those mainly responsible for the local infrastructure.

Immediate economic risks relate to the crystallisation of contingent liabilities of the wider sub-sovereign's balance sheet, including the indebtedness of government-owned and government-related entities (GRE) which may burden the sub-sovereigns' balance sheet. If such entities were to face severe financial distress due to the economic fallout of the Covid-19 crisis, some debt may be taken over by the sub-sovereign as a first step, thus increasing its direct debt in times of crisis. However, as a positive general trend, we note significant consolidation of the local and regional GRE-sectors in Europe which were worst hit during the last financial crisis, together with a steady reduction of outstanding guarantees.

Key economic risks relate to long-term financial vulnerabilities (sustainability risks) which are affecting all frameworks in Europe to some extent. These risks have re-emerged from crisis to crisis:

- 'Bottom-up accumulated' contingent liabilities gradually burden the sovereign's balance sheet. Typically, contingent liabilities shocks have been absorbed from crisis to crisis by the sub-sovereigns or transferred over time, following the dissolution of some entities, to the central government's balance sheet.
- Substantial delays of local and regional public investment. Usually, real investment is postponed in times of crisis, reducing the quality of existing social and transport infrastructure, and lowering potential proceeds from and economic benefits of new projects if their implementation is delayed.

2. Policy response to the crisis

Policy responses of national and sub-sovereign governments vary. Spain's decision to impose a state of emergency and lockdown, thereby centralising command of health care (a core responsibility of Spanish autonomous communities) with the national government, received widespread political backing. Similarly, while Italian sub-sovereigns are responsible for health care, key decisions to respond to the crisis are taken at the central level.

In Germany, the federal government passed legislation which defines basic rules and possible protective measures, but it remains the Länder's responsibility to implement the law. This staggered approach allows Länder with a dominant political party or parties to reach agreement and take action to combat the pandemic faster than in those Länder with more fragmented political power where reaching consensus has proved more difficult.

Conversely, health care in France is centralised and financed through the social security system. French local and regional authorities are mobilising financial resources to support certain companies, purchase medical supplies such as masks, and provide exceptional support to local communities. Most sovereigns in turn have relaxed fiscal rules to allow for more budgetary flexibility.

Immediate risks relate to crystallisation of contingent liabilities

Key risks relate to the capacities of the frameworks to cope with crises

Policy responses of governments vary



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Central government pressures could potentially weigh on political coherence

A major uncertainty is the capacity of sub-sovereigns to achieve their policy goals in a context where national policies may change quickly and possibly alter permanently the institutional frameworks amid the crisis. To achieve policy objectives and maintain financial performance can be a challenging task for many sub-sovereigns in countries with more rigid frameworks and weigh on political coherence of the system. To cope with the legacy of the pandemic, sovereign and sub-sovereign governments will have to balance fiscal stimulus during the crisis and fiscal prudence thereafter.

We expect potentially additional counter-cyclical measures to support Europe's economic recovery, all leading to greater direct public debt or rising contingent liabilities primarily at the sovereign level but also the sub-sovereign including:

- policies aimed at protecting jobs, such as by subsidising wages or measures to supplement household income, such as higher unemployment benefits;
- the provision of financial relief for households and corporates through credit holidays and tax holidays which can also present risks to sub-sovereigns which rely on those affected taxes; or
- financial rescues of government-owned enterprises or other entities which have become commercially non-viable.

3. Higher borrowing requirements, favourable financing conditions

European sub-sovereign issuers face limited liquidity risks. They retain good access to major banks and have not had any major problems in terms of market access, benefitting from accommodative financing conditions. Forceful monetary policy responses including the activation of several crisis response instruments to date should help mitigate the severe economic disruption and support the ground for the anticipated gradual recovery in H2 2020. Scope does not expect the cost of funding for sub-sovereigns to adversely impact their budgetary performance.

We expect rising borrowing requirements of sub-sovereigns this year, primarily from regional government tiers with health care responsibilities which tend to have a low share of capital expenditure, weighing on their budgetary flexibility. This includes Spanish and Italian regions which face higher funding requirements to fund health related operating expenditures and German Länder, which also have announced own debt-financed economic packages of up to EUR 65bn. In view of the likely delayed public investment for his year, we expect more capital market activity in 2021, also regarding the postponed investment share required to maintain the existing social and transport infrastructure or to fund new projects.

4. Scope's approach for rating actions

The main transmission channel to sub-sovereign ratings will be via potential sovereign rating actions or changes to the institutional framework rather than the direct impact of the unprecedented Covid-19 crisis. Under our approach, we will closely monitor the evolution of countries' macroeconomic conditions, institutional responses and sovereign ratings and the subsequent impact on a sub-sovereign's creditworthiness. The quality of the policy response of sub-sovereigns, including their 'stand-alone' ability to successfully adjust spending in a timely way and to balance fiscal stimulus during the crisis and implement fiscal consolidation thereafter, is another determining factor.

Under our approach, a sub-sovereign rating is indicatively capped by the sovereign rating, which reflects our view that there is a minimum degree of default interdependence between sub-sovereigns and sovereigns. Moreover, sub-sovereign finances are typically not

Sub-sovereigns benefit from accommodative financing conditions

Main transmission channel is via sovereign rating actions and changes to the framework



shielded from central government intervention regarding their revenues, expenditures and funding. Therefore, we would pierce the sovereign rating only in exceptional circumstances.

Scope expects downward rating pressures for those sub-sovereigns affected by a downgrade of their respective sovereign. Not all will be affected to the same extent with some stronger issuers benefitting, for example from a favourable individual liquidity and debt profile proving more resilient to the economic disruption.

We could consider taking rating actions on a case-by-case basis, if we observed that:

- the policy responses of the sub-sovereign and the sovereign are insufficient to prevent a permanent damage of the sub-sovereign's balance sheet and its ability to repay its debt in full and on time;
- co-operation on the policy response among the sub sovereign and the sovereign breaks down, resulting in additional policy uncertainty and/or an ineffective crisis response;
- a given issuer has suffered a permanent damage and deterioration in its individual credit profile considerably more significant than that experienced by its peers;
- an issuer is unable to access capital markets or other liquidity facilities at reasonable financing rates to repay its debt; or
- downside economic risks to our revised baseline economic growth scenario were to materialise absent a commensurate policy response.

Annex: Summary of Scope's 'framework-driven' approach

	Step	1 - Framework	assessment: integration with the s	overeign	 country/go 	vernment	layer specific	
		Sub-			Weighted		Integration	Indicative range
Category	Weight	weight	Integration	Score	score		0-10	0-10

	-	weight		Integration	Score	score	0-10	0-10
Institutionalised		25%	Transfer & bailout regime	Full	100	25	10-20	0-9
support	50%	1596	Borrowing limits	Full	100	15	20-30	0-8
support		10%	Funding support	Full	100	10	30-40	0-7
Fiscal interlinkage	35%	20%	Tax authority	Full	100	20	40-50	0-6
riscarinterninkage		1596	Fiscal equalisation	Full	100	15	50-60	0-5
Political coherence	1596	1096	Distribution of powers	Full	100	10	60-70	0-4
Fontical conerence		5%	Common policy making	Full	100	5	70-80	0-3
						80-90	0-2	
Integration with the sovereign						100	90-100	0-1

Step 2 - Individual credit profile - issuer specific											
Category	Weight	QS Risk Score			CVS	Total (QS-CVS avg)					
		Debt profile	Low	100	Interest, % op.rev.	43	50%				
Debt burden and		Contingent liabilities	Low	100	Debt, % op.rev	51	25%				
liquidity profile	40%	Funding and liquidity mgmnt	Low	100	Balance before debt, % op.rev.	94	25%	79			
		Debt QS score	Σ	100	Debt CVS score	Σ	58				
					Operating balance, % op.rev.	100	40%				
		Budget management	Low	100	SD operating balance	90	15%				
Budget		Expenditure flexibility	Medium	50	Personnel exp., % op.exp.	66	15%				
performance and	30%	Revenue flexibility	Medium	50	Capex, % tot exp.	70	15%	72			
flexibility					Transfers, % op.rev.	24	15%				
		Budget QS score	Σ	67	Budget CVS score	Σ	78				
					GDP per capita	15	40%				
	20%	Growth & diversification	Medium	50	Unemployment rate	51	20%				
Economy and		Labour market & demographics	Medium	50	GDP volatility	62	20%	40			
social profile					Old-age dependency ratio	7	20%	40			
		Economy QS score	Σ	50	Economy CVS score	Σ	30				
		Recent events & policy risk	Low	100	Quality	66	33%				
Quality of		Transparency & accountability	Low	100	Impartiality	38	33%				
governance	1096				Corruption	34	33%	73			
		Governance QS score	Σ	100	Governance CVS score	Σ	46				
					Indivi	idual crea	lit profile	Σ 68			

		Step 3	3 - Indicat	ive rating	: notch ad	justment -	downwar	ds - from so	vereign ra	ting	
			Individual credit profile:					68		Issuer	
Indiantic marks		- E	Str	ong	Medium			Weak			Sub-Sovereign A
Indicative sub-	sovereign i	aung	≥ 75 ≥ 65		≥ 55	≥ 45	≥ 35	≥ 25	< 25		Country
			Indicative maximum notch adjustment from sovereign rating:							Country of A	
100		0 - 1	0	0	0	-1	-1	-1	-1		Sovereign rating
100	Full	0 - 2	-1	-1	-1	-1	-1	-2	-2		AAA
	Medium	0 - 3	-1	-1	-1	-2	-2	-2	-3		Indicative rating adjustment
5		0 - 4	-1	-1	-2	-2	-3	-3	-4		0
E ÷ É		0 - 5	-1	-2	-2	-3	-3	-4	-5		Additional considerations
work: on wi reign		0 - 6	-2	-2	-3	-3	-4	-5	-6		-
7 8 8 8		0 - 7	-2	-2	-3	-4	-5	-5	-7		Final rating
Institutional framework: rtegration wi so vereign		0 - 8	-2	-3	-4	-4	-5	-6	-8		
<u>E</u>	Low	0 - 9	-2	-3	-4	-6	-6	-7	-9		AAA
		0 - 10	-3	-4	-5	-6	-7	-8	-10		

Our approach to rating sub-sovereigns is split into three fundamental steps:

- (1) We determine the degree of intergovernmental integration between the sovereign and sub-sovereign entity per government tier by assessing the supportiveness of the institutional framework. We determine an indicative rating range vis-à-vis the sovereign rating whereby, the higher (lower) the level of integration, the narrower (wider) the range.
- (2) Having established the indicative rating range from the sovereign within which the ratings of the respective sub-sovereigns can fall, we assess the individual credit profile by benchmarking core variables and qualitative factors against national peers.
- (3) We determine the indicative sub-sovereign rating by mapping the indicative maximum rating distance from the sovereign rating, as determined by the institutional framework assessment, to the individual credit profile.



Scope Ratings GmbH

Headquarters Berlin

Lennéstraße 5 D-10785 Berlin

Phone +49 30 27891 0

London

3rd Floor 111 Buckingham Palace Road UK-London SW1W 0SR

Phone +44 20 3457 0444

Oslo

Haakon VII's gate 6 N-0161 Oslo

Phone +47 21 62 31 42

info@scoperatings.com www.scoperatings.com

Frankfurt am Main

Neue Mainzer Straße 66-68 D-60311 Frankfurt am Main

Phone +49 69 66 77 389 0

Madrid

Paseo de la Castellana 95 Edificio Torre Europa E-28046 Madrid

Phone +34 914 186 973

Paris

1 Cour du Havre F-75008 Paris

Phone +33 1 8288 5557

Milan

Via Paleocapa 7 IT-20121 Milan

Phone +39 02 30315 814

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Scope Ratings GmbH, Lennéstraße 5, 10785 Berlin, District Court for Berlin (Charlottenburg) HRB 192993 B, Managing Director: Guillaume Jolivet.