# Italian NPL collections: January volumes plunge after <u>December boost</u>



With a third pandemic wave about to hit the Italian economy, NPL securitisation collections are still 46% below pre-Covid levels, a trend that is not expected revert in the medium term.

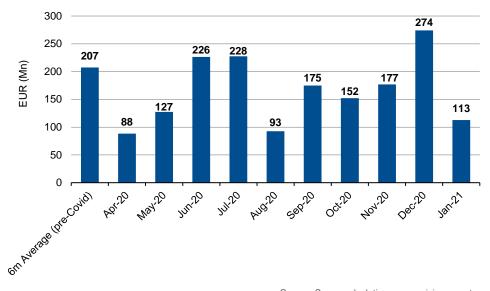
January collections were among the worst since the Covid-19 outbreak began, showing a dramatic fall of 59% versus December volumes, although the comparison needs to be made in the context of the +71% seasonality boost in December 2020. Most transactions (86%) registered lower collections in January compared to the six-month pre-pandemic average (September 2019 to February 2020).

January's plunge<sup>1</sup> was a repeat of last year, where January 2020 collections were 58% lower than December 2019 (although, again, December 2019 had also seen a 77% seasonality boost). Year-over-year January 2021 vs 2020 collections fell 22%, a sign of pandemic-linked erosion. For 2020 vs 2019, January collections were 12% lower.

Both note sales and DPOs saw a decrease in their share of monthly collections, falling to 1.85% and 24.96% respectively. The decline in note sales and DPOs contrasts with previous periods following the outbreak of the pandemic, where they moved inversely to one another. The share of note sales in monthly proceeds is the lowest since March 2020, with only three transactions registering note sales.

This report shows the performance of the Italian NPL securitisations rated by Scope on a deal-by-deal basis, based on monthly servicing reports available to January 2021.

Figure 1. Total gross proceeds (pre and post-Covid)



Source: Scope calculations on servicing reports.

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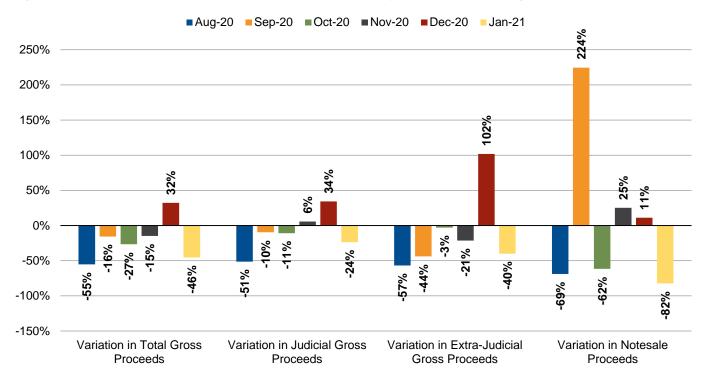
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11 March 2021 1/9

<sup>&</sup>lt;sup>1</sup> The analysis depicted in the paragraph refers to a subset of 16 transactions, excluding transactions n.: 6,11,12,18,19,22



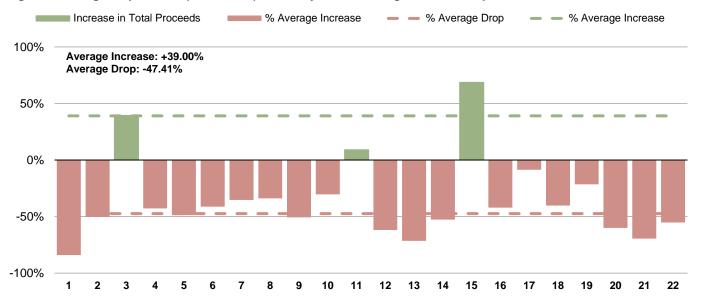
Figure 2. Post-Covid % variation in collection volumes (six monthly collections vs. average of six months pre-Covid)



Source: Scope calculations on servicing reports.

1	2	3	4	5	6	7	8	9	10	11
Juno 1 S.r.l.	4Mori Sardegna S.r.I.	Aqui SPV S.r.l.	Bari NPL 2, S.r.l.,	BCC NPLS 2018 S.r.l.	BCC NPLS 2018 2 S.r.l.	Maggese S.r.l.	Maior	2Worlds S.r.l.	Red Sea SPV S.r.l.	Juno 2 S.r.l.
12	13	14	15	16	17	18	19	20	21	22
	· ·	17	10	10	17	10	19	20	21	22

Figure 3. Total gross proceeds (% variation) – January versus average of 6 months pre-Covid

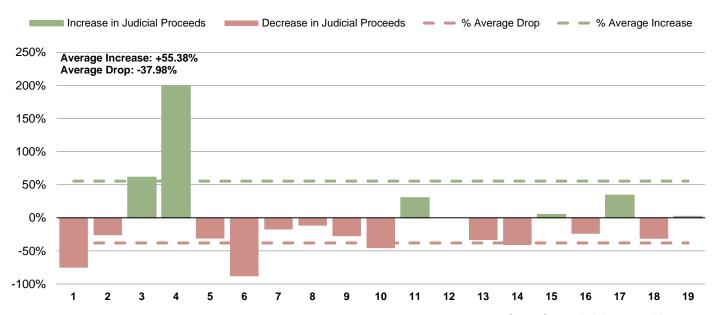


11 March 2021 2/9



Source: Scope calculations on servicing reports.

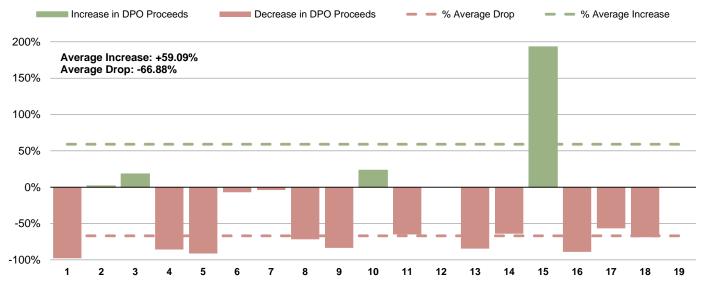
Figure 4. Judicial gross proceeds (% variation) – January versus average 6 months pre-Covid



Source: Scope calculations on servicing reports.

1	2	3	4	5	6	7	8	9	10	11
Juno 1 S.r.l.	4Mori Sardegna S.r.l.	Aqui SPV S.r.l.	Bari NPL 2, S.r.l.,	BCC NPLS 2018 S.r.l.	BCC NPLS 2018 2 S.r.l.	Maggese S.r.l.	Maior	2Worlds S.r.l.	Red Sea SPV S.r.l.	Juno 2 S.r.l.
12	13	14	15	16	17	18	19	20	21	22
POP NPLs 2019 Sr.I.	Aragorn NPL 2018 Srl	Leviticus SPV S.r.I.	Riviera NPL Srl CF	ELROND NPL 2017 S.r.l.	POP NPLs 2018	Belvedere NPL Srl	Marathon SPV S.r.I.	Siena NPL 2018 S.r.l.	IBLA S.R.L	Prisma SPV S.r.l.

Figure 5. Extra-judicial proceeds (% variation) – January versus average 6 months pre-Covid

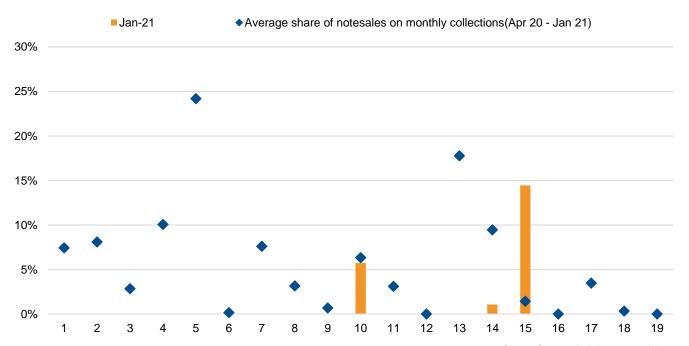


Source: Scope calculations on servicing reports.

11 March 2021 3/9



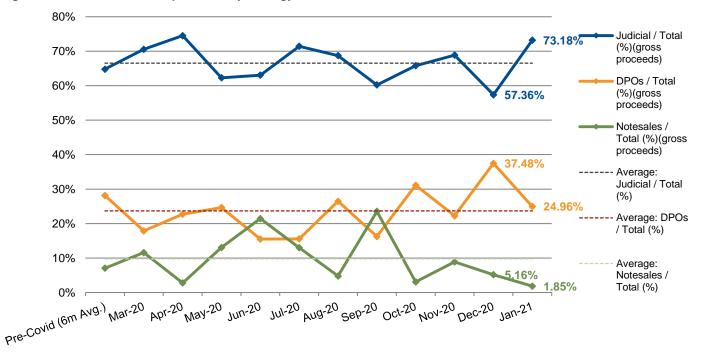
Figure 6. Share of January 2021 note sales proceeds in total gross proceeds



Source: Scope calculations on servicing reports.

1	2	3	4	5	6	7	8	9	10	11
Juno 1 S.r.l.	4Mori Sardegna S.r.l.	Aqui SPV S.r.I.	Bari NPL 2, S.r.l.,	BCC NPLS 2018 S.r.l.	BCC NPLS 2018 2 S.r.l.	Maggese S.r.l.	Maior	2Worlds S.r.l.	Red Sea SPV S.r.I.	Juno 2 S.r.l.
12	13	14	15	16	17	18	19	20	21	22
POP NPLs 2019 Sr.I.	Aragorn NPL 2018 Srl	Leviticus SPV S.r.l.	Riviera NPL Srl CF	ELROND NPL 2017 S.r.l.	POP NPLs 2018	Belvedere NPL Srl	Marathon SPV S.r.l.	Siena NPL 2018 S.r.l.	IBLA S.R.L	Prisma SPV S.r.l.

Figure 7. Share of collections per recovery strategy

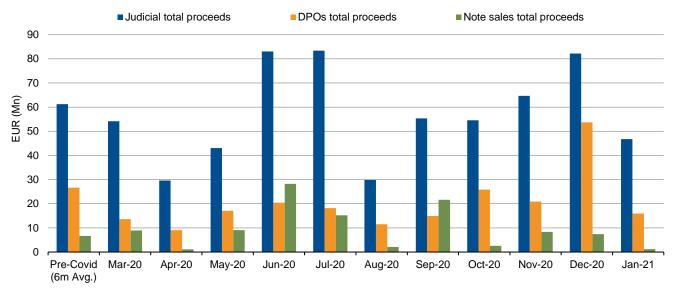


11 March 2021 4/9



Source: Scope calculations on servicing reports.

Figure 8. Judicial and extra-judicial proceeds



Source: Scope calculations on servicing reports.

11 March 2021 5/9



#### Footnotes:

Figure 1: 6m Average (pre-Covid) refers to the average volumes registered from Sep-19 to Feb-20.

Figure 2: The % variation is computed comparing collections between Apr 2020 and Jan 2021 with average volumes registered pre-Covid (i.e. the six months from Sep-19 to Feb-20). Based on their closing dates, the average was computed only for the period Dec-19-Feb-20 for transactions nos.19,12 and for the period Oct-19-Feb-20 for transaction no. 22. The variation in total gross proceeds was computed on a set of 22 transactions, while the variation in judicial, extra-judicial and note sale proceeds was computed on a set of 19 transactions (excluding transactions nos. 20, 21, 22), based on the availability of collections per type of recovery strategy.

Figure 3: The variations in total proceeds (%) were computed comparing January 2021 collections with average volumes pre-Covid (i.e. the six months from Sep-19 to Feb-20). Based on their closing dates, the average was computed only for the period Dec-19-Feb-20 for transactions nos. 12 and 19. The average drop was computed only considering those transactions with a negative variation, while the average increase was computed only considering transactions with a positive variation.

Figure 4: The chart refers to a sample of 19 transactions out of the 22, since monthly collections by recovery strategy were not available for transactions nos. 20, 21, 22. The variation in judicial proceeds (%) was computed comparing January 2021 collections with average pre-Covid volumes (i.e. the six months from Sep-19 to Feb-20). Based on their closing dates, the average was computed only for the period Dec-19-Feb-20 for transactions nos. 12 and 19. The average drop was computed only for transactions showing a negative variation, while the average increase was computed only considering those transactions with a positive variation.

Figure 5: DPO refers to discounted payoff strategies. The chart refers to a sample of 19 transactions out of the 22, since monthly collections by recovery strategy were not available for transactions nos. 20, 21, 22. The decrease and increase in DPO proceeds (%) were computed comparing January 2021 collections with average pre-Covid volumes (i.e. the six months from Sep-19 until Feb-20). Based on their closing dates, the average was computed only for the period Dec-19-Feb-20 for transactions nos 12 and 19, The average drop was computed only considering transactions with a negative variation, while the average was computed only considering transactions with a positive variation. Transaction no. 19 does not report DPOs as collection type. The increase for transaction n.4 stands at +794%.

Figure 6: The chart refers to a sample of 19 transactions out of the 22, since monthly collections by recovery strategy were not available for transactions nos. 20, 21, 22.

Figure 7: The chart refers to a sample of 19 transactions out of the 22, since monthly collections by recovery strategy were not available for transactions nos. 20, 21, 22. "Pre-Covid (6m Avg.)" refers to the average pre-Covid collections registered from Sep-19 until Feb-20.

Figure 8: The chart refers to a sample of 19 transactions out of the 22, since monthly collections by recovery strategy were not available for transactions nos. 20, 21, 22. "Pre-Covid (6m Avg.)" refers to average pre-Covid collections (Sep-19 until Feb-20).

11 March 2021 6/9



### I. Appendix – NPL securitisations rated by Scope

Deal name/Link to	Issuance	Seller	Servicer (master and	GBV (mn)	Scope class A rating		Scope class B rating		Coupon	GACS (Y/N)
Rating report	issuarice	Seller	special)		At Current		At Curre closing nt		A/B	
Elrond NPL 2017 Srl	17-Jul-17	Credito Valtellinese SpA, Credito Siciliano SpA	Cerved Credit Management SpA, Securitisation Services SpA	1,422	BBB-	B+	B+	ccc	6mE+0.5%/ 6mE+6%	Y
Bari NPL 2017 Srl	17-Dec-17	Banca Popolare di Bari Scpa, Cassa di Risparmio di Orvieto SpA	Broling Cradit Continue Cn A	345	BBB	BB-	B+	СС	6mE+0.3%/ 6mE+6%	Y
GBV of GACS eligible se	curitisations	rated by Scope 2017 (EUR million)		1,767					GIII.2 1070	
Siena NPL 2018 Srl	18-May-18	Monte dei Paschi di Siena SpA, MPS Capital Services Banca per le Imprese SpA, MPS Leasing & Factoring SpA	Juliet SpA, Italfondiario SpA, Credito Fondiario SpA, Prelios Credit Servicing SpA	24,070	BBB+	BBB+	Not Rated	Not Rated	3mE+1.5%/ 3mE+8%	Y
Aragorn NPL 2018 Srl	18-Jun-18	Credito Valtellinese SpA, Credito Siciliano SpA	Credito Fondiario SpA, Cerved Credit Management SpA	1,671	BBB-	B+	В	СС	6mE+0.5%/ 6mE+7%	Y
Red Sea SPV Srl	18-Jun-18	Banco BPM SpA and Banca Popolare di Milano SpA	Prelios Credit Servicing SpA	5,097	BBB	BBB-	Not Rated	Not Rated	6mE+0.6%/ 6mE+6%	Y
4Mori Sardegna Srl	18-Jun-18	Banco di Sardegna SpA	Prelios Credit Servicing SpA	1,045	A-	BBB+	BB-	В	6mE+0.9%/ 6mE+8%	Y
2Worlds Srl	18-Jun-18	Banco di Desio e della Brianza SpA, Banca Popolare di Spoleto SpA	Cerved Credit Management SpA, Cerved Master Services SpA	1,002	BBB	BBB-	В	B-	6mE+0.4%/ 6mE+8%	Y
BCC NPLS 2018 srl	18-Jul-18	21 co-operative banks co- ordinated by Iccrea SpA and two banks belonging to ICCREA Banca SpA	Prelios Credit Servicing SpA	1,046	BBB-	BB-	B+	СС	6mE+0.4%/ 6mE+6%	Y
Juno 1 Srl	18-Jul-18	Banca Nazionale del Lavoro SpA	Prelios Credit Servicing SpA	957	BBB+	BBB+	Not Rated	Not Rated	6mE+0.6%/ 6mE+8%	Y
Maggese Srl	18-Jul-18	Cassa di Risparmio di Asti SpA, Cassa di Risparmio di Biella e Vercelli-Biverbanca SpA	Prelios Credit Servicing SpA	697	BBB	BBB-	Not Rated	Not Rated	6mE+0.5%/ 6mE+6%	Υ
Maior SPV Srl	18-Aug-18	Unione di Banche Italiane SpA and IW Bank SpA	Prelios Credit Servicing SpA	2,749	BBB	BBB	Not Rated	Not Rated	6mE+0.5%/ 6mE+6%	Y
IBLA Srl	18-Sep-18	Banca Agricola Popolare di	Italfondiario SpA	349	BBB	BBB	B	В	6mE+0.6%/	Y
AQUI SPV Srl	18-Nov-18	Ragusa ScpA BPER Banca SpA, Cassa di Risparmio di Saluzzo SpA and Cassa di Risparmio di Bra SpA	Prelios Credit Servicing SpA	2,082	BBB-	BB+	Not Rated	Not Rated	6mE+8% 6mE+0.5%/ 6mE+7%	Y
POP NPLS 2018 Srl	18-Nov-18	17 banks	Cerved Credit Management SpA, Cerved Master Services SpA	1,578	BBB	BBB-	В	B-	6mE+0.3%/ 6mE+6%	Y
Riviera NPL Srl	18-Dec-18	Banca Carige SpA and Banca del	Italfondiario SpA, Credito	964	BBB-	BB+	B+	ccc	6mE+0.65%	Y
BCC NPLS 2018-2 Srl	18-Dec-18	Monte di Lucca SpA 73 co-operative banks	Fondiario SpA  Italfondiario SpA	2,004	BBB	BBB-	B+	В	/ 6mE+7% 6mE+0.3%/	Y
Belvedere SPV Srl	21-Dec-18	Gemini SPV Srl, Sirius SPV Srl, Antares SPV Srl, 1702 SPV Srl, Adige SPV Srl	Bayview Italia S.r.l. , Prelios Credit Servicing S.p.A.	2,541	BBB	BB+	Not Rated	Not Rated	6mE+6% 6mE+3.25% /6%	N
		rated by Scope 2018 (EUR million	n)	45,311						
GBV of securitisations r	19-Feb-19	Banco BPM SpA	Credito Fondiario SpA	<b>47,852</b> 7,385	BBB	BBB-	Not	Not	6mE+0.6%/	Y
Juno 2 Srl	19-Feb-19		Prelios Credit Servicing SpA	968	BBB+	BBB+	Rated Not	Rated Not	6mE+8% 6mE+0.6%/	Y
	18-Oct-19			6,057	BBB+	BBB+	Rated B-	Rated B-	6mE+8% 6mE+1.5%/	Y
<u>Prisma</u>		Unicredit SpA	Italfondiario SpA, doValue SpA Hoist Italia Srl, Securitisation						6mE+9%	
Marathon SPV Srl	05-Dec-19	Marte SPV Srl, Pinzolo SPV Srl	Services SpA	5027	BBB+	BBB+	BB Not	BB Not	1.8%/8%	N
Iseo SPV SrI	16-Dec-19	UBI Banca SpA	Italfondiario SpA, doValue SpA	858	BBB	BBB	Rated	Rated	6mE+0.5%	Y
Futura 2019 Srl	16-Dec-19	Futura SPV Srl	Guber Banca SpA	1,256	BBB	BBB	Rated	Rated	6mE+0.3%	N
BCC NPLs 2019 S.r.l.	19-Dec-19	68 banks	Italfondiario SpA, doValue SpA	1,324	BBB+	BBB+	B-	B-	6mE+0.3%/ 6mE+6.5%	Y
POP NPLs 2019 S.r.l.	23-Dec-19	12 banks	Prelios Credit Servicing SpA, Fire SpA	826.7	BBB	BBB	CCC	ccc	6mE+0.3%/ 6mE+9.5%	Y
GBV of GACS-eligible so GBV of securitisations r		rated by Scope 2019 (EUR million e 2019 (EUR million)	1)	17,419 23,702						
Diana SPV Srl	20-Jun-20	Banca Popolare di Sondrio SCpA	Prelios Credit Servicing SpA	1,000	BBB	BBB	Not Rated	Not Rated	6mE+0.5%/ 6mE+9.0%	Υ
Spring SPV SrI	20-Jun-20	BPER Banca SpA, Banco di Sardegna SpA, Cassa di Risparmio di Bra SpA	Prelios Credit Servicing SpA	1,377	BBB	BBB	Not Rated	Not Rated	6mE+0.5%/ 6mE+9.5%	Y
BCC NPLs 2020 S.r.l.	30-Nov-20	88 BCCs, Banca Ifis S.p.A., Banca Popolare Valconca S.p.A.	doValue SpA	2,347	BBB	BBB	СС	CC	6mE+0.25/ 6mE+8.0%	Y
Relais SPV S.r.l.	11-Dec 20	Unicredit Leasing S.p.A.	doValue SpA	1,583	BBB	BBB	Not Rated	Not Rated	6mE+1.5%/ 6mE+9.5%	Y
Buonconsiglio 3 S.r.l.	14-Dec-20	38 banks	Guber Banca SpA, Zenith	679	BBB	BBB	Not	Rated Not	6mE+0.5%/	Y
Sirio NPL S.r.l.	16-Dec-20	UBI Banca SpA	Service S.p.A.  Prelios Credit Servicing SpA	1,228	BBB	BBB	Rated Not	Rated Not	6mE+9.5% 6mE+0.5%/	Y
Yoda SPV S.r.l.	18-Dec-20	Intesa Sanpaolo SpA	Intrum Italy SpA, Banca Finint	6,033	BBB	BBB	Rated Not	Rated Not	6mE+9.5% 3mE+0.5%/	Y
		15 banks	SpA Credito Fondiario SpA, Fire		BBB	BBB	Rated	Rated	3mE+9.5 6mE+0.3%/	Y
POP NPLS 2020 Srl	23-Dec-20	Alba Leasing SpA, Release SpA,	SpA	920			Not	Not	6mE+12.0% 6mE+0.5%/	
Titan SPV Srl	28-Dec-20	Banco BPM SpA	Prelios Credit Servicing SpA	335	BBB	BBB	Rated	Rated	6mE+8.0%	Y
Summer SPV S.r.l.	30-Dec-20	BPER Banca SpA, Banco di	Fire SpA	322	BBB	BBB	Not	Not	6mE+0.5%/	Y

11 March 2021 7/9



### II. Appendix - Recent Articles

Better liquidity from growth of NPL platforms and regulatory action will drive note sales, February 2021

Italian NPLs see seasonality boost in December; future collections will undershoot pre-Covid levels, February 2021

Italian NPL collections plateauing 10%-15% below pre-Covid levels, January 2021

Italian NPL ABS: October collections show weaker than expected recovery, December 2020

68% of Italian NPL securitisations set to under-perform by Q1 2021, December 2020

11 March 2021 8/9



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11 March 2021 9/9