30 November 2020

Scope Insights – Expectations of continued monetary stimulus including more bond buying; more conspicuous moves towards US presidential transition; the DJIA breaching 30,000 before Thanksgiving; a conditional thawing of the bank dividend ban; Covid-19 vaccine news. Whatever it was, bond investors took the news flow, zoned out the negative stuff – and bought.

Since the last edition of Primary Market Talk in early November, primary capital markets have marshalled some USD 320bn worth of flow, roughly half from EMEA and a third from the Americas. The global corporate sector accounted for a little over 40%; public finance issuers (helped by out-size deals from the EU, the World Bank, and other agencies) around a third, leaving the FIG sector with roughly a quarter.

Signs of investor exuberance have been seen right across the across the global debt complex. In reported positive inflows in the past week into European credit funds for a start. In the sovereign segment, debt sustainability concerns around heavily indebted European governments appear to have been swept aside as investors assume (with a fair degree of certainty) that the ECB will hoover up euro area sovereign debt. Portuguese 10-year government bonds trading at a negative yield on 26 November and Italy’s 10-year hitting record lows were classic examples of this.

What was notable about the pattern of corporate supply was the large number of large cap high-grade names (predominantly US) – a couple of dozen-plus – that stormed into the market over the past fortnight to price multi-tranche multi-billion dollar-equivalent trades. Verizon and Bristol Myers Squibb pulled out USD 12bn and USD 7bn respectively; State-owned enterprise Saudi Aramco raised USD 8bn; Volkswagen sold the biggest European issue at USD 4bn via four tranches in the dollar market.

High-grade corporates were able to get bonds sold at super low or negative yields and with zero to negative new-issue premiums. Market players also report evidence of high-grade tourists reaching into high yield to book yield. The corporate hybrid juggernaut also remains on the road: deals emerged for UK public transport company National Express Group (GBP 500m, PNC5.25, 4.25%) and Abertis Infraestructuras (EUR 1.25bn, PNC5.25, 3.25%), among others.

Even Covid-ravaged names have been welcome. The EUR1bn long five-year senior unsecured trade for Deutsche Lufthansa, its debut as a high-yield play, was four-times covered at pricing on

24 November. Investors were comfortable, and probably reasonably so with the 3.125% yield and held firm as the deal priced 75bp through the wide end of initial price thoughts.

Concurrent with the new issue, the company said it would not call its EUR 500m 5.125% hybrid in February 2021. Bearing in mind the coupon resets to five-year swaps plus 4.783%, that's clearly a sensible option.

We also had cruise line operator Carnival Corp upsizing both tranches of its dual-currency six-year senior unsecured trade (to USD1.45bn and EUR 500m). Coupons of 7.625% on both tranches equated to pick-ups of 724bp over US Treasuries and 839bp over Bunds respectively. Pretty rich pickings for investors.

That said, bearing in mind the company's predicament and the fact that it sold second-priority *secured* bonds in July paying a 10.12% euro coupon and 10.50% dollar coupon; and senior *secured* bonds in April with a 11.50% coupon (1,162bp credit spread), the latest foray was a remarkable improvement for the issuer.

Bond investors were certainly more forgiving of debt-laden Unibail-Rodamco-Westfield, another pandemic casualty, than its own shareholders, who voted down the EUR 3bn rights issue. Credit buyers had no qualms covering the company's EUR 2bn of new seven and 11-year bonds 3.6 times on 25 November, albeit they were priced to sell – not surprising in light of the move wider of its bond spreads after the rights issue flopped.

Unibail was accompanied into the market on the same day, incidentally, by thunderingly well received green bonds from Rome airport operator Aeroporti di Roma and Nordic wood and biomass producer Stora Enso, which were 12.3x and 11.5x covered respectively.

Conventional bond investors leapt on the relative rarity of the names, while ESG investors are generally warming to green bonds from less than pure-play issuers. Bearing in mind there has been over USD 70bn of ESG-linked bond issuance since early November, those over-subscription levels were impressive.

Even though primary credit markets went into a slight lull as the US entered its Thanksgiving holiday, issuers were still willing to test the market and were able to garner decent attention as investors stood ready.

In FIG, the extraordinary breakdown of merger talks between BBVA and Sabadell after a matter of just days caused a sharp intake of breath, particularly among holders of euro area periphery bank debt, as the consolidation narrative in Spain and Italy has been gathering solid support over the course of 2020. Sabadell's bonds had reportedly converged materially towards BBVA levels after the initial merger announcement, but Sabadell stock tanked on the failure of talks while its AT1s reportedly fell back in a straight line.

Still, positive reactions to a resumption of bank dividends in Europe depending on economic news, combined with a thinning FIG supply pipeline put sentiment on the side of issuers. Bank treasurers are starting to eye year-end, with many closing their capital market accounts, having already opportunistically pre-financed some 2021 requirements. That added extra impetus to investors with cash to burn.

Svenska Handelsbanken got within a whisker of zero yield on its well covered EUR 500m seven-year green senior non-preferred on 25 November that offered just 0.016% at pricing.

For further examples of solid support for FIG paper, BNP Paribas acceded to investor demand to go long and issued a 12-year senior non-preferred the day after Handelsbanken, at 80bp over mid-swaps for a 0.633% yield. That was the same spread as its early October EUR 750m 7NC6 SNP, albeit the earlier trade offered a much slimmer yield of 0.412%. And it has traded well up since launch, so the new paper offered a decent pick-up for the extra duration.

In the prior week, Rabobank pulled EUR 1bn from the covered bond market, offering just 0.066% of yield at the 20-year tenor; pricing tightening from MS+6bp to MS+3bp. Investors also showed support for United Overseas Bank's seven-year EUR 1bn covered as the Singapore lender offered rarity value. With EUR 2.1bn of orders, the deal priced with a negative yield of -0.201%.

At the other end of the spectrum, there has been plenty of action in the subordinated space in recent weeks where issuers have achieved good levels and garnered solid support. Allianz, Erste Group Bank, NatWest, Permanent TSB, and Societe Generale all sold AT1s (RT1 in the case of Allianz), while BPER Banca, Mediobanca, SocGen, and Standard Chartered sold Tier 2s.

Non-Europeans were also out, including three of the Australian Big Four (ANZ, National Australia Bank and Westpac) in Tier 2, and Bank of Communications and Dubai Islamic Bank in AT1.

ESG BOND ISSUANCE: 5 to 27 November (see FIG section for financials issuance):

AC Energy Finance priced a PNC5 USD 300m green hybrid on 19 November at a 5.10% yield, drawing over USD 1.3bn in demand, enabling leads to tighten from initial guidance of 5.40% area.

Aeroporti di Roma priced a no-grow EUR 300m long eight-year senior unsecured green bond on 25 November at MS+200bp, attracting orders of more than EUR 3.7bn. Guidance was MS+210bp area; IPTs were MS+255bp area.

AES priced a dual-tranche green bond split into a USD 800m five-year at T+100bp (the tight end of T+105bp +/- 5p guidance; IPTs were T+120bp area) and a USD 1bn 10-year at T+160bp, the tight end of T+165bp +/-5bp guidance (IPTs T+180bp-185bp).

Utility **Arizona Public Service** priced a USD 105m tap of its 2.60% due August 2029 on 16 November at 107.447 for a spread of T+75bp (IPTs were T+90bp-95bp). Total deal size is now USD 405m. Proceeds will redeem Pollution Control Revenue Refunding Bonds.

Dutch public-sector agency **BNG Bank** priced a no-grow USD 1bn five-year sustainable bond on 18 November at MS+10bp, drawing orders above USD 4.7bn. IPTs were MS+14bp area.

The **Basque Government** priced a EUR 600m 10-year sustainable bond on 10 November at 9bp above the interpolated Spanish government bond curve. Final books were over EUR1.6bn at reoffer. Guidance was +10bp area; IPTs were +14bp area.

CADES (Caisse d'Amortissement de la Dette Sociale) priced a EUR 3bn long five-year social bond on 26 November at 16bp over the French sovereign curve, one basis point through guidance as books closed above EUR 4.3bn.

Central Nippon Expressway priced a 2x covered USD 400m five-year climate resilience bond on 27 November at MS+43bp. IPTs were MS+mid 40s.

Clarion Funding priced a GBP 300m 12-year senior secured sustainability bond on 6 November at G+95bp. Books closed around GBP 700m. Guidance was G+100bp area; IPTs were G+110bp-115bp.

Belgian real estate company **Cofinimmo** priced a no-grow EUR 500m 10-yer senior unsecured sustainable bond on 25 November at MS+120bp, 10bp through guidance as books closed above EUR 3.5bn. IPTs were MS+160bp area.

CTP, the Central and Eastern European logistics property company, priced a EUR 400m three-year senior unsecured green bond on 20 November at MS+120bp, through final guidance of MS+125bp-130bp; initial guidance was 150bp-155bp. The final book was EUR 1.05bn and the deal upsized from EUR 350m.

French electric utility **Engie** priced an EUR 850m PNC8 green hybrid on 19 November at a yield of 1.55% (IPTs were 2.125-2.25%). If the bonds are not called, the 1.5% coupon resets to MS plus the initial margin. In November 2033, there is a 25bp step-up; in 2048 a 75bp step-up. Books closed above EUR 3.4bn at the tight end of 1.625%-1.75% guidance, having been at EUR 3.9bn in marketing.

The **European Union** priced its second and third SURE social bonds: a EUR 8.5bn 15-year on 25 November and a EUR 14bn five and 30-year on 10 November. The 15s came with a zero coupon and were priced at 101.50 to yield MS-5bp (guidance was MS-2bp). Final books were above EUR 114bn.

The 10 Nov trade was split into a EUR 8bn five-year at MS-9bp (yield of-0.509%) and a EUR 6bn 30-year at MS+21bp (yield of 0.307%). Final books were above EUR 105bn for the shorter tranche and EUR 70bn for the 30s. Guidance emerged at MS-7bp area and MS+24bp area, respectively.

Belgian network operator **Fluvius** priced a EUR 600m 10-year senior unsecured green bond on 25 November at

MS+50bp to demand of over EUR 2.4bn. Guidance was MS+55bp area; IPTs were MS+80bp area.

Grieg Seafood priced a NOK 500m tap of its due June 2025 green bond on 27 November. The coupon is 3m Nibor+340bp.

KfW priced a EUR 2bn tap of its due 15 September 2028 green bond on 12 November, taking the issue size to EUR 6bn. The new bonds were re-offered at 103.363 to yield 11bp through mid-swaps, equivalent to a negative yield of -0.422%. Books closed above EUR 9.4bn. Guidance had emerged at MS-10bp area.

LafargeHolcim priced a EUR 850m offering of long 10-year sustainability-linked notes on 18 November at MS+77bp, drawing demand of EUR 2.6bn. Investors will receive a 75bp kicker on the last interest payment date if the company fails to hit its sustainability performance targets. Price guidance was MS+85bp area and IPTs, MS+110bp area.

Madeira priced a EUR458m 13.5-year WAL bond on 27 November at a spread of 88bp over the Portuguese sovereign curve. Proceeds will address exceptional financing needs to tackle direct and indirect effects of Covid-19. Demand reached above EUR 875m. Guidance had been +90bp area. IPTs were +low 90s.

NRG Energy sold a four-tranche USD 2.93bn bond on 17 November. The USD 500m seven-year senior secured first-lien tranche was issued under the company's sustainability-linked bond framework. Failure to meet the sustainability targets in the documentation will result in a 25bp coupon kicker at the interest period ending 2 June 2026.

NWB Bank priced a USD 1bn five-year sustainable housing bond on 25 November at MS+9bp, through guidance of MS+10bp area; IPTs were MS+12bp area. The deal drew demand of more than USD 2bn.

Ontario Teachers' Finance Trust, guaranteed by Ontario Teachers' Pension Plan Board, priced a EUR 750m 10-year senior unsecured green bond on 19 November at MS+34bp to final demand of over EUR 6.7bn. Leads revised MS+41bp initial guidance to MS+38bp area and again to final pricing.

Peru priced a USD 3bn triple-tranche Covid-19 prevention and economic stimulus sovereign bond on 23 November. The deal was split into a USD 1bn 12-year at T+100bp (tight end of T+105bp +/-5bp guidance), a USD 2bn 40-year at T+125bp (tight end of T+130bp +/-5bp guidance) and a USD 1bn century bond (due 28 July 2121) at T+170bp (tight end of T+175bp +/-5bp guidance). IPTs were T+135bp area, T+160bp area, and T+very low 200s respectively.

The **Republic of Chile** issued its first Euroclearable social bonds on 19 November for CLP 1.6trn (USD 2.1bn) split into USD 1.372bn of 2.5% due 2028s and USD 732m 3.4% due 2031s. Proceeds will finance projects that support households, education, essential health services and Covid prevention and alleviation. The MoF said the deal was 3.1x covered. Foreign investors were allocated a record 48%.

SFIL, the French government agency supporting local investment and exports, priced a EUR 500m eight-year senior unsecured green bond on 13 November at 23bp over the French sovereign curve, the tight end of +24bp +/-1bp revised guidance. Initial guidance was +27bp area. Books closed above EUR 2.4bn.

Stora Enso priced a EUR 500m senior unsecured green bond on 25 November at MS+95bp to demand of over EUR5.75bn at guidance of MS+110bp area. IPTs were MS+140bp-150bp.

Suzano Papel e Celulose priced a USD 500m tap of its due January 2031 3.95% sustainability-linked note on 16 November at 105.51 to yield 3.10%. Yield IPTs were 3.35% area. Total deal size is now USD 1.25bn.

Swiss Prime Site sold a CHF 300m nine-year green bond on 26 November with a coupon of 0.65%.

Dutch utility **TenneT** priced a dual-tranche senior unsecured green bond on 17 November. The deal was split into a EUR 600m 12-year at MS+32bp (guidance MS+40bp area; IPTs MS+60bp-65bp), and a EUR 750m 20-year at MS+47bp (guidance MS+55bp area; IPTs MS+80bp-85bp)). Books closed at EUR 2.1bn and EUR 2.4bn respectively.

Tritax Big Box REIT, the UK logistics real estate investment firm, priced a no-grow GBP250m three-year senior unsecured green bond on 20 November at G+120bp. The final book was GBP 1.8bn. IPTs were G+140bp area; guidance was G+125bp-130bp.

Unédic priced a EUR 2.5bn 10-year social bond on 12 November at 15bp over the OAT curve, equivalent to MS+10bp (at the 101.248 reoffer). Books closed above EUR 6.7bn. Pricing came at the tight end of OAT+16bp +/-1bp WPIR revised guidance. Initial guidance had been OAT+18bp.

UPM-Kymmene, the forest-based bio-industry group, priced a EUR 750m eight-year green bond on 12 November at MS+55bp, drawing final demand of EUR 3.5bn; books having reached over EUR 5bn during marketing. IPTs emerged at MS+90bp area, tightening to MS+65bp guidance.

Italian utility **Veritas SpA** priced a EUR 100m seven-year sustainability-linked bond on 27 November with a 3.25% coupon, the level of IPTs. Demand just covered the deal size.

Vinci, the French concessions and construction company, priced a no-grow EUR 500m seven-year senior unsecured green bond on 24 November at MS+27bp; demand reaching above EUR 3bn, enabling pricing at the tight end of MS+30bp-35bp guidance; IPTs were MS+55bp area.

The **World Bank** tapped three currencies in the past two weeks. The USD 8bn dollar deal on 18 November was split into a USD 3bn three-year at MS+2bp (through MS+3bp area guidance; IPTs were MS+4bp area); and a USD 5bn at MS+14bp (through MS+15bp area guidance; IPTs were MS+16bp area). Books close at above USD 7.2bn and USD 6.5bn respectively. The sterling trade, also on 18 November, was a GBP 1bn six-year that priced at GBG+26bp, to demand of above GBP 1.1bn. Pricing came 1bp through G+27bp area guidance.

The Bank also priced a dual-tranche Sustainable Development Kangaroo on 10 November split into an AUD 1.1bn 5.5-year tranche priced at 18.5bp over the Australian government curve (20bp over the semi/quarterly coupon-match asset-swap); and an AUD 550m 10 year tranche priced at 28.1bp over the government curve (34bp over semi/quarterly coupon-match asset-swap).

Yango Group priced a no-grow USD 270m 4.25NC2.25 high-yield green bond on 10 November at the final guidance yield of 7.75%. Final books at pricing were over USD 2.45bn from 86 accounts. Initial guidance was 8.25% area.

Zhenro Properties Group priced a no-grow USD 200m 363-day high-yield green bond on 12 November at the final guidance yield of 5.95%. Final books were above USD 2.2bn from 136 accounts. Initial guidance was 6.375% area.

FIG ISSUANCE: 5 to 27 November 2020

EUROPEAN ISSUERS

Aareal Bank priced a no-grow EUR 300m seven-year senior preferred offering on 18 November at MS+66bp, the middle of MS+66bp +/-3bp guidance.

Aegon Bank priced a no-grow EUR 500m five-year CPT covered bond on 10 November at MS+10bp, the tight end of MS+11bp +/-1bp WPIR revised guidance. Final books were over EUR 2.2bn at reoffer from over 70 accounts. Initial guidance was MS+15bp area.

Belgian insurer **Ageas** priced a no-grow EUR 500m 31NC11 Tier 2 on 17 November at MS+210bp. If not called, the coupon resets to 3mE plus the initial credit spread plus a 100bp step-up. Books for the deal closed over EUR 1.7bn at guidance of MS+210bp-215bp WPIR. IPTs were MS+240bp area.

Allianz Group priced Restricted Tier 1 offerings in US dollars and euros on 10 November. The USD 1.25bn PNC5 dollar offering priced at a yield of 3.50%. Books closed over above USD 6bn. IPTs had been 4.25% area.

The EUR 1.25bn trade, a PNC10.4, priced at MS+277bp with a 2.625% coupon, the tight end of 2.75% +/- 0.125% WPIR guidance. Books closed over EUR5.25bn, having hit EUR 6.25bn in marketing. IPTs were 3.25% area. The coupons in both trades are fixed to the first reset date then reset to reference rates plus the initial credit spreads.

Iceland's **Arion Bank** priced a no-grow EUR 300m long three-year senior unsecured bond on 20 November at MS+115bp to demand of EUR 550m. IPTs went out at MS+135bp area, tightening to MS+120bp are guidance.

BAWAG priced a no-grow EUR 500m 15-year mortgage covered bond on 12 November at MS+4bp (guidance was MS+8bp area) to EUR 1.8bn of orders.

BNP Paribas priced a EUR 1.5bn 12-year senior non-preferred bond on 26 November at MS+80bp, the tight end of MS+80bp-85bp revised guidance. IPTs were MS+105bp area. The final book was over EUR 3.2bn.

BPER Banca priced a EUR 400m 10NC5 Tier 2 on 18 November with a 3.625% coupon, equivalent to MS+408bp, generating demand of EUR 1bn at 3.75%-3.875% guidance (demand was EUR 1.3bn during marketing). IPTs were 4.00% area.

Caixabank priced a EUR 1bn 6NC5 senior non-preferred green bond on 10 November at MS+85bp. Demand was above EUR4 bn. Guidance was MS+90bp area; IPTs were MS+120bp area.

Cassa Centrale Raiffeisen (Cassa Centrale Raiffeisen dell'Alto Adige) priced a EUR 150m senior preferred note on 24 November at MS+150bp. Demand reached above EUR 550m, enabling leads to tighten through IPTS of MS+190bp area and guidance of MS+160bp area.

Close Brothers priced GBP 350m in 10-year senior unsecured opco notes on 27 November at G+145bp, drawing GBP 1.4bn of demand, enabling leads of price at the tight end of G+150bp +/-5bp WPIR guidance. IPT were G+165bp area.

The UK's **Co-operative Bank** priced its GBP 200m 5NC4 senior unsecured bond on 20 November with a 9% coupon (IPTs were 9%-9.25%). Books closed above GBP 300m and were covered by non-shareholder demand.

Credit Agricole will conduct investor calls from 30 November ahead of a euro benchmark intermediate maturity debut senior non-preferred social bond.

Deutsche Bank priced a USD 2bn 6NC5 senior non-preferred at T+175bp on 17 November (IPTs T+205bp area). On 9 November, it priced a EUR 3bn dual-tranche senior non-preferred, split into a EUR 1.5bn 5NC4 at MS+160bp, the tight end of MS+160bp-165bp WPIR guidance (IPTs MS+190bp area); and a EUR 1.5bn 10NC9 at MS+205bp, the tight end of MS+205bp-210bp WPIR guidance (IPTs MS+235bp area). Books closed over EUR 4.75bn on both tranches.

De Volksbank priced a no-grow EUR 500m 20-year mortgage covered bond on 11 November at MS+7bp, the tight end of MS+8bp +/-1bp WPIR, to demand of over EUR 1.1bn. Initial guidance was MS+12bp area.

Erste Group Bank priced a EUR 750m PNC7 AT1 on 20 November at a yield of 4.251%, equivalent to MS+464.6bp. Demand reached above EUR 1.75bn. The group was also in the market on 9 November with a EUR 750m 8NC7 senior preferred at MS+52bp, the tight end of MS+55bp +/-3bp WPIR guidance. Final books were above EUR 1.5bn at reoffer. IPTs were MS+75bp area.

Hamburg Commercial Bank priced a EUR 500m 3NC2 senior non-preferred bond on 12 November at MS+125bp. Final demand was EUR 1bn. IPTs were MS+155bp, tightening to MS+135bp area guidance.

Hoist Finance AB priced its EUR 200m seven-year senior preferred on 18 November with a 3.375% coupon, equivalent to MS+386.1bp. Books closed above EUR275m. The deal had initially been planned as a EUR 200m four-year at 3.50%-3.75% IPTs.

HSBC Holdings raised USD 2bn in 7NC6 senior unsecured holdco notes on 17 November at T+120bp (IPTs T+140bp area). On 6 November the group priced a EUR 2bn dual-tranche senior unsecured holdco notes: a EUR 1bn 6NC5 tranche at MS+80bp (the tight end of MS+80bp-85bp WPIR guidance), and a EUR 1bn 11NC10 at MS+105bp (the tight end of MS+105bp-110bp WPIR guidance. Books closed over EUR 2.8bn and EUR 2.9bn at guidance, respectively. IPTs were MS+105bp area and MS+130bp area.

ING Groep priced a EUR 1.25bn long 8NC7 senior unsecured holdco bond on 10 November at MS+68bp, the tight end of MS+70bp +/-2bp WPIR guidance (IPTs were MS+90bp area). Books closed above EUR 2.4bn.

Ipoteka Bank, majority owned by the government of Uzbekistan, priced a USD 300m five-year senior unsecured on 12 November with a 5.5% yield. Demand reached USD 450m.

Islandsbanki priced a EUR 300m three-year senior unsecured sustainable bond on 12 November at MS+100bp, with orders of EUR 900m good at reoffer. Pricing came 40bp through IPTs of MS+140bp; which tightened to MS+110bp guidance.

Luminor Bank priced a no-grow EUR 300m 4NC3 senior preferred note on 26 November at MS+130bp, to demand of above EUR 1.1bn. Pricing came 10bp through guidance; IPTs were MS+160bp area.

Mediobanca priced a 10NC5 Tier 2 on 16 November at MS+280bp, with final books above EUR 2.2bn. Guidance was MS+310bp area; IPTs MS+340bp area.

Nykredit Realkredit priced a EUR 750m long five-year senior non-preferred on 12 November at MS+70bp, drawing orders of EUR 1.1bn at the final spread, books having hit EUR 1.5bn at guidance of MS+70bp-75bp WPIR. IPTs were MS+90bp-95bp area.

NatWest Group priced a GBP 1bn PNC7 AT1 on 9 November with a 5.125% quarterly coupon to yield 5.126%. Pricing was at the tight end of 5.25% +/- 0.125% WPIR guidance. IPTs were 5.75% area.

Finland's **OMA Savings Bank** priced a EUR 250m seven-year covered bond backed by prime Finnish residential mortgages on 20 November at MS+10bp, the tight end of MS+11bp +/-1bp WPIR revised guidance. Initial guidance was MS+14bp area. Final books were EUR 1.2bn.

OP Corporate Bank priced a EUR 1bn seven-year senior preferred on 9 November at MS+48bp, the tight end of MS+50bp +/-2bp WPIR guidance, attracting orders of EUR 2bn. IPTs were MS+70bp area.

OP Mortgage Bank priced a EUR 1.25bn 10-year mortgage covered bond on 12 November at MS+2bp, equivalent to a negative yield of -0.179%. Final books were above EUR 2.1bn. Guidance had been MS+5bp.

Permanent TSB Group priced a EUR 125m PNC6 temporary write-down AT1 on 18 November with a coupon of 7.875% (IPTs low to mid 8%). Final books were over EUR 500m.

Rabobank priced a EUR 1bn 20-year mortgage covered on 20 November at MS+3bp; final demand reaching EUR 1.2bn from 35 accounts. Guidance had gone out at MS+6bp.

Societe Generale tapped the sub-debt market twice in the last two weeks. It priced a EUR 1bn 10NC5 Tier 2 on 17 November at MS+155bp, drawing demand of EUR 2.9bn at guidance. IPTs were MS+185bp area, tightening to MS+160bp area guidance. On 12 November, the bank priced a USD 1.5bn PNC10 AT1 at a 5.375% yield. Books closed above USD 4.5bn, the deal pricing at the tight end of 5.50%+/-12.5bp guidance. IPTs were 5.875% area.

Stadshypotek priced a EUR 1bn eight-year covered bond backed by prime Norwegian residential mortgages on 20 November at MS+5bp to demand of over EUR 1.35bn. Guidance was MS+8bp area.

Standard Chartered plc priced a USD 1.25bn 15.25NC10.25 Tier 2 on 10 Nov at T+230bp (IPTs T+260bp area), the tight end of T+235bp +/-5bp guidance, to orders of USD 3.5bn.

Svenska Handelsbanken priced a EUR 500m seven-year senior non-preferred green bond on 25 November at MS+40bp, the tight end of MS+40bp-42bp guidance as demand went above EUR 1.6bn (having been at EUR 2.2bn in during marketing when leads started out with MS+65bp area IPTs).

Unipol priced a EUR 250m tap of its 3.25% due September 2030 green bond (taking total size to EUR 1bn) on 19 November at 102.546 for a spread of MS+320bp. Books reached above EUR 335m. IPTs for the EUR 100m minimum deal were MS+330bp area.

NON-EUROPEAN FIG ISSUERS

ANZ Bank priced a USD 1.5bn 15NC10 Tier 2 on 17 November at T+170bp. IPTs were T+220bp area.

Bank of Communications priced a USD 2.8bn PNC5 AT1 at the final guidance yield of 3.80% on 11 November (4.15% initial guidance). Books closed above USD 4bn.

Blackstone Group priced a USD 300m tap of its 3.625% due January 2026 senior unsecured bond on 23 November at T+290bp. IPTs were T+low 300s.

Brighthouse Financial priced a USD 500m PNC5 preferred stock offering on 10 November at the 5.375% final guidance yield. Initial guidance was 5.50% area.

China Orient Asset Management priced a no-grow US dollar senior unsecured bond on 10 November, split into a USD 450m five-year at T+150bp (guidance T+195bp area) , and a USD 300m 10-year at T+192bp (guidance T+240bp area). Books for the 5s reached above USD 5bnand above USD 4.8bn for the 10s.

Cullen/Frost Bankers priced a USD 150m PNC5 preferred stock offering on 12 November at a yield of 4.45%, the tight end of 4.50% +/-5bp revised guidance. The deal was upsized from USD 100m.

Dubai Islamic Bank launched a USD 1bn PNC6 AT1 Sukuk on 12 November at a yield of 4.625%. Books went above USD 5.5bn, enabling leads to tighten from 5.25% area IPTs.

FCA Bank priced a EUR 850m three-year senior unsecured bond on 9 November at MS+75bp. Books closed around EUR 4.7bn. Guidance was MS+85bp area; IPTs were MS+115bp-120bp.

Goldman Sachs priced a dual-tranche senior unsecured offering on 16 November. The transaction was split into a USD 2bn 3NCD at T+45bp and a USD 500m 3NC2 FRN at SOFR+54bp. IPTs were T+65bp area and SOFR equivalent.

JP Morgan priced a USD 5.75bn three-tranche senior unsecured offering of holdco notes on 12 November. The deal was split into a USD 2.75bn six-year at T+65bp (IPTs T+80bp area); a USD 1.4bn at T+90bp (IPTs T+100bp area) and a USD 1.6bn at T+87.5bp (IPTs T+90bp-100bp).

Kuwait International Bank priced a USD 300m 10NC5 Tier 2 Sukuk on 19 November at a 2.375% profit rate (tight end of 2.375%-2.50% guidance). Books closed over USD 2.4bn. IPTs were 2.97% area.

Macquarie Bank priced a EUR 750m long seven-year senior unsecured bond on 25 November at MS+75bp. Books closed above EUR2.4bn. Guidance was MS+80bp area and IPTs, MS+110bp area.

Morgan Stanley priced a dual-tranche senior unsecured offering on 9 November split into a USD 1.75bn 3NC2 at T+37.5bp (IPTs T+55bp area) and a USD 2.75bn 11.25NC10.25 at T+85bp (IPTs T+105bp area). Both tranches have SOFR back-ends.

National Australia Bank priced an AUD 1.25bn 10NC5 Tier 2 on 10 November at 3mBBSW+170bp.

National Bank of Kuwait priced a USD 300m 10NC5 Tier 2 on 17 November at a 2.50% yield, the tight end off 2.50%-2.625% guidance. IPTs were 2.875% area. Books closed above USD1bn.

United Overseas Bank priced a EUR 1bn seven-year covered bond on 25 November backed by SGD residential mortgages at 101.553 for a negative yield of -0.201% or MS+17bp. Books were over EUR 2.1bn from 85 investors. Guidance was MS+22bp area.

Westpac priced a dual-tranche Tier 2 offering on 9 November split into a USD 1.5bn 15NC10 at T+175bp revised guidance (initial guidance was T+205bp area); and a USD 1bn 20-year at T+125bp revised guidance (initial guidance T+160bp area). IPTs were T+215bp area and T+170bp area, respectively.

Source for raw bond data: Bond Radar (www.bondradar.com), company and media reports.

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