

Scope Sovereign & Public Sector Ratings

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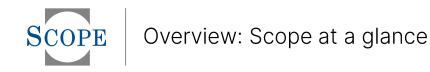


Agenda

\rightarrow **Overview**

- \rightarrow Sovereign ratings and research
- \rightarrow Supranationals
- \rightarrow Sub-sovereigns
- \rightarrow Government Related Entities
- → <u>Annex</u>





Registered credit rating agency

ESMA accreditation in 2012 One of the "Big Five" (2023¹) (European Securities and Markets Authority) 250+ employees

entrepreneurial culture

Pan-European

Berlin · London · Madrid Frankfurt · Milan · Paris · Oslo Hamburg · Poznań

Serving ~350 institutional investors

with total assets under management of circa € 49trn ECB

Only European rating agency holding ECAF² status since:

2023

Only European rating agency mandated³ by the European Union

¹See "EU Credit Ratings market 2023" (2023) ² "ECB accepts Scope Ratings within Eurosystem Credit Assessment Framework" ³ Please see "European Commission mandates Scope to rate its creditworthiness" (2022).



Overview: Scope's value proposition

To support the integration of EU capital markets...

Offering a diversified set of credit opinions

- To improve the ability to adapt and respond to evolving market dynamics
- To support price-discovery mechanism and thus efficient resource allocation

Fostering greater competition in the credit rating industry

2

- Issuers can choose from a greater variety of agencies
- Investors benefit from wider range of expertise and transparency of rating methodologies, reports etc.

Broadening the pool of ECB-eligible collateral assets

3

 Providing credit assessments of assets and issuers not rated by the other accepted agencies Diversifying collateral pools for banks borrowing from the central bank

- Reduces concentration risks, and thus eases financial stability concerns
- Improves monetary policy
 implementation



Overview: Sovereign and Public Sector ratings

\rightarrow Sovereign ratings and research

- 40 sovereigns rated publicly, covering 100% of EU debt issuers, and ~75% of world's sovereign debt (at issuer level)
- First major agency to include <u>ESG as stand-alone sovereign ratings</u> methodological pillar
- Presents alternative ratings conclusions: US (AA/Negative),
 Greece (BBB-), Ukraine (CC); releases market-leading research

\rightarrow Supranational ratings

Public ratings on six major European supranationals; only European credit rating agency <u>mandated</u> by the European Union

→ Sub-sovereigns, government-related entities (GREs), and U.K. university ratings

Five sub-sovereigns rated publicly; additional German, Italian, Spanish and Swiss sub-sovereign ratings available on subscription

	Geog	raphy	Туре		# of	
Scope's coverage	EU	Global/ Other	Public	Subscription/ Private	issuers	
Sovereigns	27	15	40	2	42	
Supranationals	6	0	6	0	6	
Sub-sovereigns	29	1	7	23	30	
Government-related entities*	16	0	7	9	16	
U.K. universities	0	31	0	31	31	
Total	78	47	60	65	125	

* Refers to GRE issuers rated under the top-down GRE methodological approach only.



Overview: Sovereign and Public Sector ratings

Strengthening of coverage ratio of EU sovereigns/public entities against that of the US-3 agencies – reaching 2nd of the European Union

Coverage of EU sovereigns and public-finance issuances, top 4 CRAs, % of total number of outstanding issuances



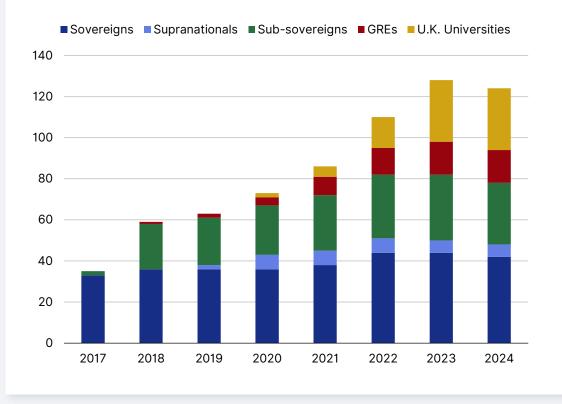
Source: European Securities and Markets Authority (ESMA), "Report on CRA Market Share Calculation", 20 December 2023 (% of the total number of EU sovereign and public entity instruments (ISINs) that have at least one rating assigned by a CRA registered in the EU rated by each CRA), ESMA supervisory data as of 30 September 2023.



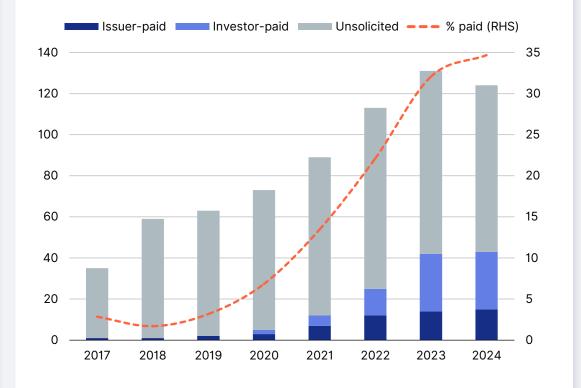
Overview: Sovereign and Public Sector ratings

Continuous growth, including of issuer- and investor-paid ratings

SPS coverage by asset class



SPS coverage by solicitation status





Overview: Growing issuer recognition

Since group's founding in 2017, rising recognition of our ratings on issuer public domains/term sheets

	Austria	Bulgaria	<u>Cyprus</u>	Czech Republic	Denmark	<u>Estonia</u>
Sovereigns	<u>Finland</u>	Georgia	Germany	Greece	Ireland	Italy
Sovereigns	Lithuania	Luxembourg	Malta	Norway	Portugal	<u>Slovakia</u>
	<u>Spain</u>					
Supranationals	<u>Council of Europe</u> Development Bank	<u>European</u> Commission	<u>European Stability</u> <u>Mechanism</u>			
Sub-sovereigns	<u>Berlin</u>	Saxony-Anhalt				
GREs	<u>L-Bank</u>	<u>MFB</u>				



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Sovereign ratings

Scope's public sovereign ratings*, as of 1 April 2024

	Europe						Other (Countries	
Eur	o area	Non-eu	uro area EU	Other We	estern Europe	A	frica	Rest of	the World
Austria	AAA/Negative	Bulgaria	BBB+/Positive	Norway	AAA/Stable	Egypt	B-/Negative	China	A/Stable
Belgium	AA-/Negative	Czech Rep.	AA-/Stable	Switzerland	AAA/Stable	Morocco	BB+/Stable	Japan	A/Stable
Croatia	BBB+/Stable	Denmark	AAA/Stable	UK	AA/Stable	South Africa	BB/Stable	United States	AA/Negative
Cyprus	BBB+/Stable	Hungary	BBB/Stable						
Estonia	AA-/Negative	Poland	A/Stable	Othe	er Europe				
Finland	AA+/Stable	Romania	BBB-/Stable	Georgia	BB/Stable				
France	AA/Negative	Sweden	AAA/Stable	Serbia	BB+/Stable				
Germany	AAA/Stable			Türkiye	B-/Stable				
Greece	BBB-/Stable			Ukraine	CC/Negative				
Ireland	AA-/Positive								
Italy	BBB+/Stable								
Latvia	A-/Stable				•	 Public coverage of 40 soverage 			
Lithuania	A/Stable					of 40 sovera	ge		
Luxembourg	AAA/Stable				· · ·	of 40 sovereig	ns		
Malta	A+/Stable					of Fusing 100%			
Netherlands	AAA/Stable					Covering 100% of EU issuers			
Portugal	A-/Stable								
Slovakia	A/Stable								
Slovenia	A/Stable								
Spain	A-/Stable								

*Foreign-currency long-term issuer ratings.



Sovereign Ratings: How We Are Different



Methodological approach

- Quantitative model embeds longer-term five-year forecasts weighing less rating implications of short-run periods of market instability & cyclical weakness
- Emphasis on structural factors rather than cyclical/market dynamics, and on flow rather than stock variables
- Explicit incorporation of ESGcredit relevant factors
- Explicit adjustments for reserve currencies and political risk



Rating levels (see <u>slide 16</u>)

- <u>United States (AA/Negative)</u>: Challenge conventional wisdom that the US Treasury is the AAA-rated, risk-free asset
- <u>Ukraine (CC/Negative</u>*): anticipated further external debt restructuring by 2024
- <u>China (A/Stable)</u>: 1 notch below peers' ratings
- <u>Greece (BBB-/Stable)</u>: led industry ratings upgrades of Greece



Timing of rating actions

- Since its ratings became public in June 2017, Scope's rating actions have frequently led those of US rating agencies
- Examples: Greece, Ukraine, United States, United Kingdom, Portugal, Türkiye, Bulgaria, China



Transparency and communication

- Transparent communication to markets on quantitative-model ratings as well as precise analyst adjustments in rating actions – <u>no "black box"</u>
- Emphasise a relationship with sovereign borrower – including regular dialogue surrounding EUregulated calendar review dates as well as in frequent country visits



Sovereign Ratings: Multi-stage rating process

Step 1	Sovereign Quantitative Model (SQM)	Quantitative score using 28 variables for 125+ countries resulting in an indicative rating
Step 2	Reserve currency (RC)	Positive adjustment of 1-3 notches to indicative rating if the currency is in the IMF's Special Drawing Rights basket
Step 3	Political risk	Negative adjustment of 1-3 notches to indicative rating if the country has elevated political risk
Step 4	Qualitative Scorecard (QS)	15 qualitative indicators with potential ± 3 notch adjustment in aggregate to the quantitative indicative rating
Step 5	Additional considerations	To account for considerations or extraordinary circumstances not captured by our model and scorecard to determine the final rating



Sovereign ratings: Approach

Scope's five sovereign risk categories

	Soverei	Qualitative Scorecard****	Add. Cons.				
Sovereign Risk Category	Sub-Category	%	Variable	Reserve currency*	Political Risk**	- Qualitative Scorecard****	Add. Cons.
	Wealth & size	65.0	GDP per capita (PPP) Nominal GDP				
Domestic Economic Risk (35%)	Growth, inflation & unemployment	35.0	Real GDP growth Real GDP volatility Inflation rate			 Growth potential and outlook Monetary policy framework Macro-economic stability & sustainability 	
			Unemployment rate	_			
Public Finance Risk	Debt affordability	50.0	Interest payments/ revenues GG Gross debt/ revenues			 Fiscal policy framework Long-term debt trajectory 	
(20%)	Debt dynamics	50.0	Primary balance/ GDP GG Gross debt/ GDP	_		3. Debt profile and market access	_
External Economic Risk	International Position	40.0	Net IIP/GDP			1. Current account resilience	
(10%)	Current account	40.0	Current account balance/GDP	[0; +3]	[0; -3]	 2. External debt structure 3. Resilience to short-term shocks 	
	External debt sustainability	20.0	Reserves/Imports	[0, +3]	[0, -3]		_
Financial Stability Risk	Banking sector	66.7	Non performing loans			 Banking sector performance Financial sector oversight & governance 	
(10%)	Private sector	33.3	Private sector credit growth			3. Financial imbalances	
			Transition risks: CO2/GDP				
	Environment	20.0	Transition risks: GHG/capita			1. Environmental factors	
	Environment	20.0	Natural disaster risks				
ESG Risk			Biocapacity***				_
(25%)			Old-age-dependency ratio			+	
	Social	30.0	Income inequality			2. Social factors	
			Labour force participation				
	Governance	50.0	WB Governance indicators**			3. Governance factors	

* Positive adjustment to sovereigns whose currency is included in the IMF's SDR basket.

** Political risk based on WB's Political Stability and Absence of Violence/Terrorism indicator. SQM Governance based on average of other five World Bank Governance Indicators.

*** Biocapacity/ carbon footprint of consumption.

**** The Qualitative Scorecard is equally weighted (20% for each sovereign risk category).



Sovereign ratings: ESG as an independent ratings pillar

In 2020, Scope became the <u>first and only</u> main credit rating agency to integrate ESG as an independent rating pillar

Sovereign Risk Category	Sub-Category	%	Variable	Qualitative Scorecard***
			Transition risks: CO2/GDP	
	Environment	20.0	Transition risks: GHG/capita	1. Environmental factors
	Linvironment	20.0	Natural disaster risks	
ESG Risk			Biocapacity*	
(25%)			Old-age-dependency ratio	2. Social factors
(=0/0)	Social	30.0	Income inequality	
			Labour force participation	
	Governance	50.0	WB Governance indicators**	3. Governance factors

* Biocapacity/ carbon footprint of consumption.

- ** Governance is based on an average of the World Bank Worldwide Governance Indicators excluding the Political-Stability indicator.
- *** The Qualitative Scorecard is equally weighted (20% for each sovereign risk category).

Environmental risks

- Transition risks: economic (structural changes) and fiscal costs of transition towards low(er) carbon economies
- Natural disasters: economic and fiscal costs from increased incidence and severity of natural disasters
- Resources: constraints depending on consumption/production
 patterns, availability/substitutability of resources

Social risks

- Demographics: challenges to growth, fiscal and inflation developments
- Income inequality: social mobility, human-capital formation, social conflicts and corruption
- Labour-force participation: crucial for economic-growth potential and for favourable labour-market dynamics

Governance risks

Rule of law, corruption, voice & accountability, governance effectiveness, regulatory quality



Sovereign ratings & link to other public-sector ratings

Scope's sovereign ratings are key for the rating of other public-sector borrowers

Sovereign Rating critical input for credit analysis for			
Supranationals	Sub-sovereigns	Government-related entities*	
Shareholder support	Relationship with the sovereign	Integration with the government	
\rightarrow Key shareholder rating	\rightarrow Institutionalised support	\rightarrow Government ownership & control	
→ Callable capital	\rightarrow Fiscal interlinkages	\rightarrow Regular government support	
\rightarrow Mandated activities	→ Political coherence	\rightarrow Exceptional government support	
Sovereign methodology		*For those issuers rated under the top-down approach. For GREs rated botto	

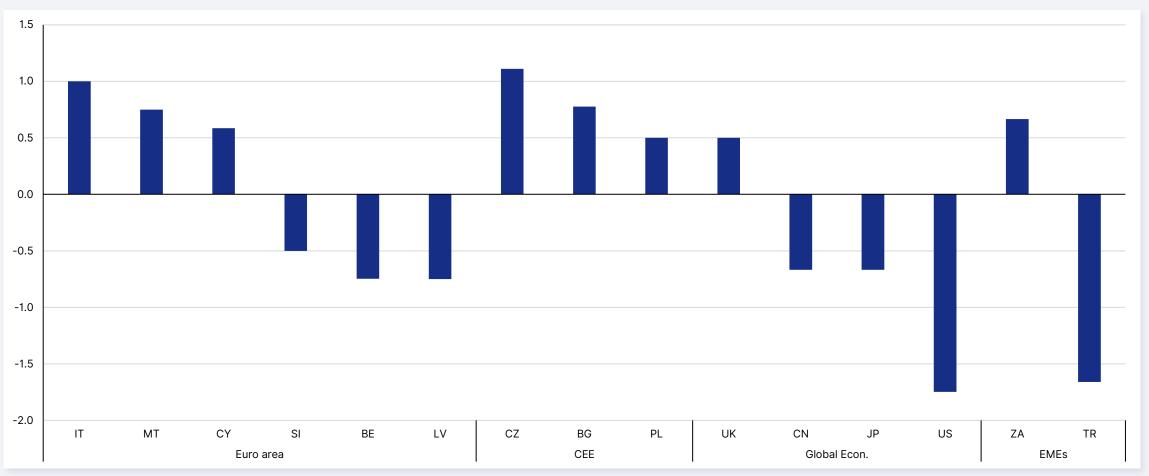
- ✓ Sovereign methodology
- ✓ Supranational methodology
- ✓ <u>Sub-sovereign methodology</u>
- ✓ Government-related entities methodology

well as for social housing associations, the sovereign rating also plays a crucial role as

a basis for upside rating adjustments.



Sovereign ratings: Rating levels



Scope's sovereign rating levels* versus the US agency average (notches)

NB. US agency average is average of Moody's, S&P, Fitch Ratings and DBRS. Calculated based on alpha-numeric conversion on a 20-point scale from AAA (20) to D (1) with US agency ratings adjusted to the Scope rating scale. Positive/Negative Outlooks are treated with a +/-0.33 adjustment. Credit Watch positive/negative with a +/-0.67 adjustment. RoW = Rest of the world. *Foreign-currency long-term issuer ratings. As of 1 April 2024.



Scope: US sovereign credit rating (AA/Negative)

Scope was the first major credit rating agency to take action on the US during recent debt-ceiling crisis

Misuse of the debt-ceiling instrument

The rating action reflects increasing risk associated with misuse of the debt-ceiling instrument, amid a rise in political polarisation, divided government and prospects of elevated federal deficits

High fiscal deficits

Scope Ratings' baseline is for the US to record the largest fiscal deficits among advanced economies over coming years, regardless of the outcome of the Presidential election U.S. Markets

Scope Ratings places US credit ratings under review for possible downgrade

Reuters

<

Aa

May 6, 2023 3:34 AM GMT+2 · Updated 25 days ago



The dome of the U.S. Capitol is seen in Washington, U.S., April 17, 2023. REUTERS/Amanda Andrade-Rhoades

May 5 (Reuters) - Scope Ratings on Friday placed the United States of America's AA long-term issuer and senior unsecured debt ratings in local and foreign currency under review for a possible downgrade due to longer run risks associated with the misuse of the debt ceiling instrument.

Scope, which is seen as the leading European credit rating agency, said that recurrent debt-ceiling crises have resulted in phases of debt repayment distress for

Political polarisation & November elections

The continuous rise in political polarisation and divided government is set to persist following the November 2024 elections

Next rating reviews

21 June 2024

22 November 2024



Scope: Greece's sovereign rating

In August 2023, Scope became the first western credit rating agency to restore Greece to investment grade

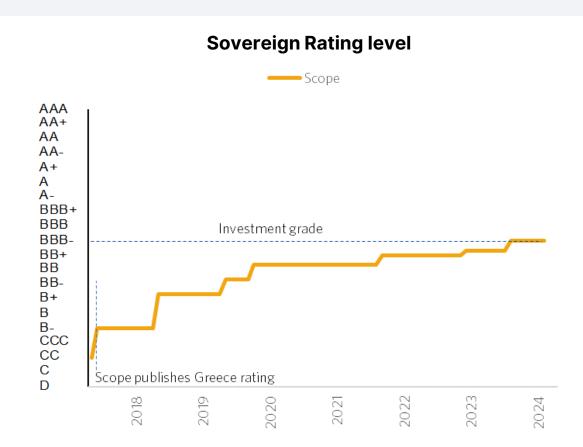
Greece Returns to Investment-Grade Elite With Scope Rating Upgrade

- Scope raises Greek sovereign rating to BBB- from BB+
- Country was rated junk since its debt crisis began in 2010



Greek Prime Minister Kyriakos Mitsotakis Photographer: Konstantinos Tsakalidis/Bloomberg

By <u>Sotiris Nikas</u> and <u>Paul Tugwell</u> August 4, 2023 at 10:15 PM GMT+2 Updated on August 5, 2023 at 8:28 AM GMT+2

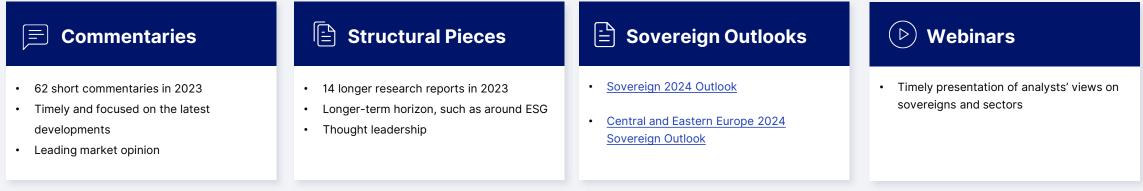


NB. Positive/Negative Outlooks are treated with a +/-0.33 adjustment. Credit Watch positive/negative with a +/-0.67 adjustment. Foreign-currency long-term issuer ratings are displayed. As of 16 February 2024. Source: Scope Ratings.



Sovereign and macro-economic research

Research output



Sign up to receive Scope Sovereign and Public Sector research

Themes

European and global market-relevant themes incl. the Covid-19 crisis, country-specific commentaries, cross-country/structural studies, ESG, policy insights

Impact

Cited on major global mediums such as The Wall Street Journal, Financial Times, CNBC, BBC, Reuters, Bloomberg, Dow Jones, Nasdaq, Yahoo! Finance, Fortune, The Telegraph, Politico, Die Welt, FAZ, Börsen-Zeitung, Handelsblatt, Les Échos, Le Monde, Milano Finanza, II Sole 24 Ore, Ia Repubblica, Cinco Días, El Confidencial, Expansión, Kathimerini, RBC, SeeNews, Emerging Europe, Bloomberg TV Bulgaria, China Global Television Network Africa, Financial Afrik, Jeune Afrique, etc.



Sovereign and macro-economic research

Thought leadership – recent publications

EU & euro area	Ç CEE	EMEs & Africa	Global economies	ESG, reserve currencies, policies
France: higher-than-expected 2023 deficit tests ability to achieve fiscal targets	<u>Hungary: credit ratings</u> <u>constrained by uncertainty over</u> <u>EU funds, elevated public debt</u> Poland: pivotal elections bring a	Egypt: devaluation, financial support mitigate near-term risks, but challenges remain Why Morocco is emerging	United Kingdom: higher taxes or growth needed to reach fiscal targets given spending pressures China: rising debt, lower growth	EU climate risks, demographic change and debt sustainability US dollar's global dominance remains intact; EUR and RMB still
Italy: partial privatisations would reduce debt-to-GDP only at the margin; deeper reforms required Spain's fiscal challenges persist	pro-European coalition back to the fore Managing public debt in the CEE-	stronger than South Africa from recent crises	and financial imbalances test shift to consumption-led economy Longer-run risks from the debt	<u>far behind but for how long?</u> <u>Europe's C-19 fiscal response to</u> significantly raise euro-
amid political impasse; weak productivity remains economic concern	<u>11: challenges, opportunities shift</u> <u>as borrowing costs rise</u> Bulgaria: high inflation, political	risks eased by recent shift towards policy normalization African sovereigns: deeper,	ceiling compromise US credit standing	<u>denominated safe asset supply</u> <u>France and Spain take different</u> paths on pension reform;
<u>EU's revised fiscal rules would cut</u> <u>public investment</u> Germany: reforming the debt	stability key to timetable for euro accession	<u>coordinated debt relief needed to</u> <u>strengthen credit profiles</u> Ukraine set for foreign debt		demographic challenges remain
brake could raise public investment and support growth		restructuring next year; debt forgiveness likely medium term		



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→ Coverage of European supranationals since 2019

- 1st European credit rating agency to rate
 & be recognised by the European Union and the Council of Europe Development Bank
- Only European rating agency <u>mandated</u> by the European Union

→ Latest research

- 2024 European supranational outlook
- MDBs: could callable capital help boost lending?

Supranational	Scope	Moody's	S&P	Fitch
EIB	AAA/Stable	Aaa/Stable	AAA/Stable	AAA/Stable
EBRD	AAA/Stable	Aaa/Stable	AAA/Stable	AAA/Stable
СЕВ	AAA/Stable	Aaa/Stable	AAA/Stable	AAA/Stable
EU	AAA/Stable	Aaa/Stable	AA+/Stable	AAA/Stable
ESM	AAA/Stable	Aaa/Stable	AAA/Stable	AAA/Stable
EFSF	AA+/Stable	Aaa/Stable	AA/Negative	AA-

Supranational ratings

Key takeaways

- Mandate-driven approach acknowledging counter-cyclical nature of activities
- Intrinsic strength & shareholder support key rating drivers
- ✓ Importance of liquidity buffers
- ✓ Institutional profile includes ESG assessment

For capitalised institutions



For non-capitalised institutions





Agenda

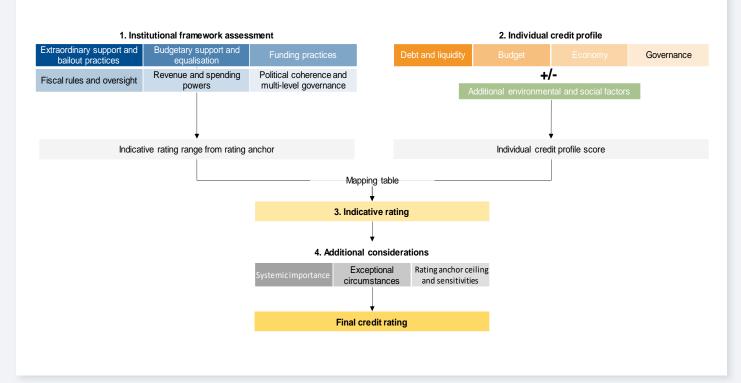
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Sub-sovereign ratings

Key takeaways

- ✓ Framework-driven approach
- Transparent quantitative and qualitative scorecards
- Extended balance sheet and liquidity risk assessment
- ✓ Inclusion of ESG factors



Sub-sovereign ratings process



Sub-sovereign ratings

→ Scope's publicly-available sub-sovereign ratings as of 1 March 2024

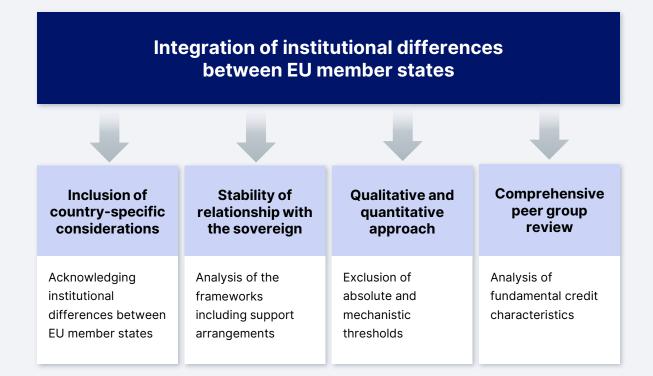
 Berlin: AAA/Stable; Bavaria: AAA/Stable; Baden-Württemberg: AAA/Stable; Saxony-Anhalt: AAA/Stable; City of Trondheim: AAA/Stable

\rightarrow Subscription-based coverage

• Additional German, Spanish & Swiss sub-sovereign ratings available on subscription

→ Latest research

- <u>2024 European sub-sovereign outlook</u>
- Norwegian local governments
- Spain's environmental governance challenge: regional elections take place amid rising climate risk
- <u>German Länder: budgetary pressures, energy funds to</u> lead to higher borrowing needs in coming years





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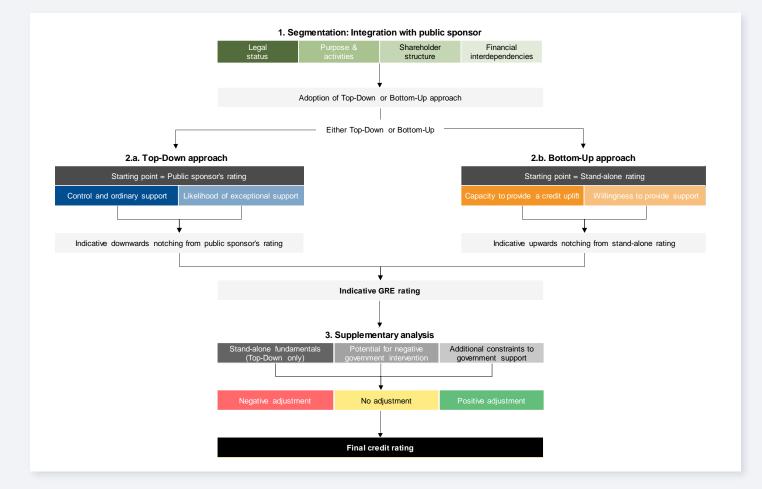




Government related entities (GREs) ratings

Key takeaways

- Level of integration with government determines whether a 'Top-down' or a 'Bottom-up' approach is taken
- Top-down approach starts with the sovereign rating
- Bottom-up approach starts with entity's stand-alone rating as first determined by Scope's Financial Institutions or Corporates team





Government related entities (GREs) ratings

\rightarrow GREs include:

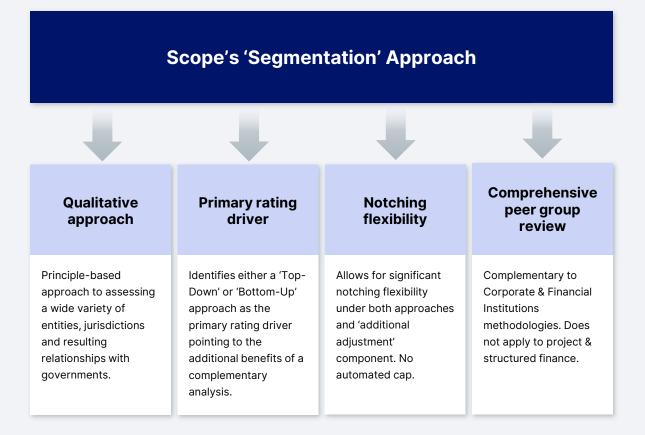
Administrative public bodies, agencies, entities with private legal forms, companies with public mandate

→ Scope rates GREs mostly on a subscription basis

Coverage incl. entities in Austria, Germany, Italy, Nordics, Hungary, Estonia, Belgium, Netherlands, Spain, the UK

→ Latest research

• <u>Germany's development banks set for sustained rise in</u> business volume, more ESG-linked debt issuance





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Sovereign & Public Sector – Team Overview

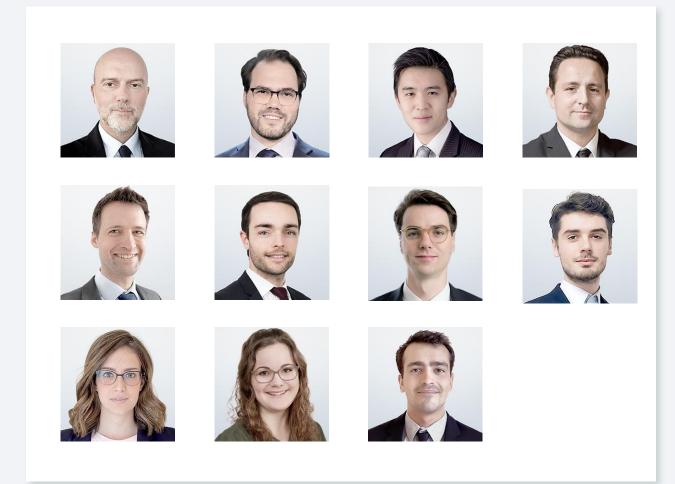
Established in 2017

Team diversity

Our analysts come with a variety of personal and professional backgrounds: rating agencies, asset management, banks, central banks, finance ministries, EU institutions, and advisory.

11 analysts in5 Scope locations

Berlin, Frankfurt, Vienna, Paris, Madrid



SCOPE

Team Bios

Dr Giacomo Barisone Group Managing Director Scope Ratings GmbH MILAN (*)	Head of Fundamental Credit Ratings & Research With Scope since 2017	 20+ years experience including at: DBRS UBS Investment Bank Moody's E-mail: <u>g.barisone@scoperatings.com</u> Phone: +49 69 667738922
Alvise Lennkh-Yunus, CFA Managing Director Scope Ratings GmbH VIENNA (#) 🗭 🧿 😰	Head of Sovereign and Public Sector Ratings With Scope since 2017	 10+ years experience including at: European Stability Mechanism European Central Bank Moody's E-mail: a.lennkh@scoperatings.com Phone: +49 69 6677 38979
Dennis Shen, CFA Senior Director Chair of the Macroeconomic Council Scope Ratings GmbH BERLIN	Coverage: Ukraine, Greece, United States, United Kingdom, China, Poland, Georgia, Japan, South Africa, GREs (China) With Scope since 2017	 10+ years experience including at: Alliance Bernstein E-mail: <u>d.shen@scoperatings.com</u> Phone: +49 30 221823948
Jakob Suwalski Senior Director Scope Ratings GmbH MADRID (*) (*) (*)	Coverage: Spain, Hungary, Czech Republic, Portugal, Serbia, Sovereign (Latin America), Sub-sovereigns (France, Germany, Italy, Norway, Spain, Switzerland), GREs With Scope since 2017	 10+ years experience including at: Eurohypo Commerzbank E-mail: j.suwalski@scoperatings.com Phone: +34 919491 663

Team Bios





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Brian Marly Analyst Scope Ratings GmbH PARIS

#

Coverage:

Germany, Italy, Ireland, China, Norway, Sweden, Finland, ESM, EFSF, EU, Sub-sovereigns (Germany), GREs

With Scope since 2021

Coverage: France, Belgium, Türkiye, Slovakia, Slovenia, Malta, Cyprus, Egypt, Morocco, Middle East, Council of Europe Development Bank, EIB, GREs

With Scope since 2022

Coverage:

Switzerland, Austria, Croatia, Bulgaria, Romania, EBRD, Sub-sovereigns (Germany, Switzerland), GREs (Austria, Germany)

With Scope since 2020

Coverage: Estonia, Lithuania, Latvia, Luxembourg, Sub-sovereigns (incl. in Switzerland)

With Scope since 2021

15+ years experience including at:

- European Central Bank
- UK Financial Conduct Authority
- PricewaterhouseCoopers LLP

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12 years experience including at:

- French Ministry of Economics and Finance
- Global Sovereign Advisory

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5+ years experience including at:

• European Central Bank

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2+ years experience including at:

- French Parliament
- BearingPoint

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Team Bios



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Elena Klare Associate Analyst Scope Ratings GmbH FRANKFURT # • •	Coverage: Germany, Austria, CEE, Sub-sovereigns (German Länder) With Scope since 2024	 2+ years experience including at: Kiel Institute for the World Economy UNDESA E-mail: <u>e.klare@scoperatings.com</u> Phone: +49 69 6677 38979
Tom Giudice Trainee Scope Ratings GmbH PARIS (#)	Coverage: France, Spain, Morocco, Egypt, CEE, sub-sovereigns With Scope since 2024	2+ years experience including at: • ESMA E-mail: t.giudice@scoperatings.com Phone: +49 69 6677 38979



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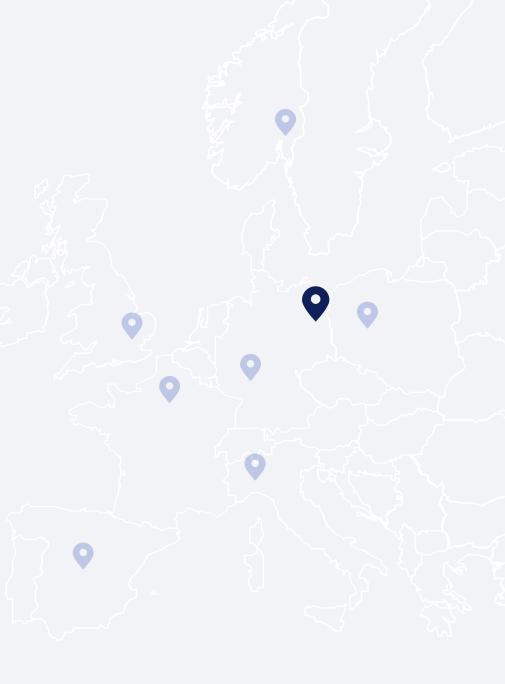
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